# FINANCIAL REPORT

# PHOENIX MECANO GROUP CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2021

MANAGEMENT REPORT

## ASSETS

		2021	2020
in 1000 EUR	Note		
CURRENT ASSETS			
Cash and cash equivalents	3	99 589	77 187
Trade receivables	4	147 111	133 803
Income tax receivables		1 539	5 869
Derivative financial instruments	12	0	38
Other short-term receivables	5	18218	16 974
Inventories	6	181 131	157 111
Deferred charges and prepaid expenses		2 926	2 363
Total current assets		450 514	393 345
NON-CURRENT ASSETS			
Tangible assets	7	140 682	129 556
Intangible assets	8	10906	9 604
Investments in associated companies	9	2 657	2 482
Other financial assets	10	1 443	1110
Deferred tax assets	16	10795	8 8 6 9
Total non-current assets		166 483	151 621
Total assets		616 997	544 966

## **EQUITY AND LIABILITIES**

REMUNERATION REPORT

		2021	2020
in 1000 EUR	Note		
LIABILITIES			
Trade payables		118579	85 682
Short-term financial liabilities	11	93 849	92 037
Derivative financial instruments	12	461	1740
Short-term provisions	13	15 860	19697
Short-term pension obligations	14	245	244
Income tax liabilities		3 989	3 598
Other short-term liabilities	15	32 166	24707
Short-term deferred income		1 704	1823
Short-term liabilities		266 853	229 528
Long-term financial liabilities	11	86 297	100 575
Long-term provisions	13	3 459	5 462
Long-term pension obligations	14	5 080	6163
Long-term deferred income		9857	8940
Deferred tax liabilities	16	1 206	1951
Long-term liabilities		105 899	123 091
Total liabilities		372 752	352 619
EQUITY			
Share capital	17	852	852
Treasury shares	18	-77	-194
Retained earnings		225 452	198999
Translation differences		6314	-7204
Equity attributable to shareholders of the parent company		232 541	192453
Minority interest	19	11 704	-106
Total equity		244 245	192347
Total equity and liabilities		616 997	544 966

## CONSOLIDATED STATEMENT OF INCOME 2021

MANAGEMENT REPORT

		2021	2020
in 1000 EUR	Note		
Net revenue	27	809 590	682 126
Changes in inventories		3 191	3 369
Own work capitalised		3 3 5 9	1 187
Other operating income	28	10457	9411
Cost of materials	29	-450936	- 361 685
Personnel expenses	30	-219837	- 205 869
Depreciation on tangible assets		- 18 880	- 19 514
Amortisation of intangible assets		-3418	-2926
Impairment losses and reversal of impairment losses on tangible and intangible assets		9	-3344
Other operating expenses	31	- 89 591	- 80 325
Operating result		43 944	22 430
Result from associated companies	9	273	380
Financial income	32	5210	7 280
Financial expenses	33	-7211	- 13 489
Financial result		- 1728	- 5 829
Result before tax		42 216	16 601
Income tax	34	- 12 104	-7721
Result of the period		30 112	8 880
of which Shareholders of the parent company Minority shareholders		31 198 – 1 086	9 044 – 164
EARNINGS PER SHARE			
Earnings per share – undiluted (in EUR)	35	32.49	9.42
Earnings per share – diluted (in EUR)	35	32.49	9.42

CORPORATE GOVERNANCE

## CONSOLIDATED STATEMENT OF CASH FLOW 2021

MANAGEMENT REPORT

		2021	2020
in 1000 EUR	Note		
Result of the period		30 112	8 880
Income tax	34	12 104	7721
Result before tax		42 216	16 601
Depreciation on tangible assets	7	18 880	19514
Amortisation of intangible assets	8	3418	2 926
Losses/(gains) on the disposal of tangible and intangible assets	28, 31	- 141	-2320
Impairment losses/(reversal of impairment losses) on tangible and intangible assets	7, 8	-9	3 344
Losses and value adjustments on inventories	6	4115	6 5 2 6
Loss/(gain) from associated companies	9	- 273	- 380
Loss/(gain) on the disposal of Group companies	33, 39	0	1612
Expenses from employee participation plan		663	4 5 5 1
Other non-cash expenses/(income)		<b>–</b> 1 236	2 574
Increase/(decrease) in long-term provisions and pension obligations		-3128	-403
Net interest expense/(income)	32, 33	2 680	2 195
Interest paid		-2896	-2864
Income tax paid		-9072	- 13 921
Operating cash flow before changes in working capital		55 217	39 955
(Increase)/decrease in inventories		-21591	- 17 916
(Increase)/decrease in trade receivables		-2813	- 25 596
(Increase)/decrease in other receivables, deferred charges and prepaid expenses		<b>-</b> 958	-6477
(Decrease)/increase in trade payables		23821	29 372
(Decrease)/increase in short-term provisions and pension obligations		-4383	-29
(Decrease)/increase in other liabilities and deferred income		5 548	8 4 7 4
Cash flow from operating activities		54841	27 783

		2021	2020
in 1000 EUR	Note		
CAPITAL EXPENDITURE			
Tangible assets	7	- 25 020	- 25 631
Intangible assets	8	-4532	-2130
Other financial assets/Investments in associated companies		- 966	0
Acquisition of Group companies	38	-1033	- 21 154
DISINVESTMENTS			
Tangible assets	7, 28, 31	1 573	10319
Intangible assets	8, 28, 31	15	9
Other financial assets/Investments in associated companies		1 046	154
Disposal of Group companies	39	0	- 1 627
Interest received		474	884
Dividends received	9	243	75
Cash used in investing activities		- 28 200	- 39 101
Dividends paid (including minority interest)		-7051	-9134
Change in minority interests		11 432	0
Sale of treasury shares	18	131	183
Issue of financial liabilities	11	56 996	72 474
Repayment of financial liabilities	11	-71136	-33790
Cash flow from financing activities		-9628	29 733
Translation differences in cash and cash equivalents		5 389	-1280
Change in cash and cash equivalents		22 402	17 135
Cash and cash equivalents as at 1 January	3	77 187	60 052
Cash and cash equivalents as at 31 December	3	99 589	77 187
Change in cash and cash equivalents		22 402	17 135

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## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY 2020 AND 2021

in 1000 EUR	Note	Share capital	Treasury shares	Retained earnings	Translation differences	Equity attributable to shareholders of the parent company	Minority interest	Total equity
As at 31 December 2019		852	-385	218 181	-2365	216 283	1063	217 346
Result of the period				9 044		9 044	-164	8 880
Dividends paid				-9052		-9052	-82	-9134
Translation differences					-4839	-4839	136	-4703
Currency differences from sale/merger/liquidation recognised directly in equity				-932		-932		-932
Change in treasury shares	18		191	-8		183		183
Change in minority interest	19			-150		-150	-1059	-1209
Netting of goodwill against equity	38/41			-21438		-21438		-21438
Adjustment of purchase price liability with impact on shadow statement	20/41			-1038		-1038		-1038
Adjustment of purchase price liability through acquisition of minority interests	20			-159		-159		-159
Employee participation plan				4 5 5 1		4551		4551
As at 31 December 2020		852	-194	198 999	-7204	192 453	- 106	192 347

Result of the period				31 198		31 198	- 1 086	30 112
Dividends paid				-7011		-7011	-40	-7051
Translation differences					13518	13 518	204	13722
Currency differences from sale/merger/liquidation recognised directly in equity				-370		-370		-370
Change in treasury shares	18		117	14		131		131
Change in minority interest	19			- 909		-909	12 341	11 432
Netting of goodwill against equity	38/41			-241		-241		-241
Adjustment of purchase price liability with impact on shadow statement	20/41			3 109		3 109	391	3 500
Employee participation plan				663		663		663
As at 31 December 2021		852	-77	225 452	6314	232 541	11704	244 245

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## **CONSOLIDATED SEGMENT INFORMATION 2021**

MANAGEMENT REPORT

## BY DIVISION

BA DIAIZION	-											
	DewertOkin Techr	nology Group	Industrial Compo	nents	Enclosure Systems		Total segments		Reconciliation*		Total Group	
	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020
in 1000 EUR												
Gross sales to third parties	392 802	320 248	226430	196 596	197 762	170 598	816994	687 442	0	0	816994	687 442
Gross sales between divisions	5 5 5 6	7 543	2 667	2 800	1 230	662	9453	11 005	-9453	- 11 005	0	0
Revenue reductions											-7404	-5316
Net revenue											809 590	682 126
Reversal of impairment losses/(impairment losses) on tangible and intangible assets	0	- 782	9	-2427	0	<b>–</b> 135	9	-3344	0	0	9	-3344
Depreciation on tangible assets and amortisation of intangible assets	-6858	-6335	-7893	-8545	-6178	-6742	-20929	-21622	<b>–</b> 1 369	-818	-22298	- 22 440
Operating result	2055	7221	17 700	- 509	26 684	17 059	46 439	23 771	-2495	-1341	43 944	22 430
Financial result											- 1728	-5829
Result before tax											42 2 1 6	16 601
Income tax											- 12 104	-7721
Result of the period											30 112	8 880
Purchases of tangible and intangible assets	17 458	13 456	5 171	8 168	5 4 4 5	4 999	28 074	26 623	1478	1 138	29 552	27 761
Segment assets	223 603	211952	157 269	140 525	112 883	93 486	493 755	445 963	5 344	2 527	499 099	448 490
Cash and cash equivalents									99 589	77 187	99 589	77 187
Other assets									18309	19289	18309	19289
Total assets	223 603	211 952	157 269	140 525	112 883	93 486	493 755	445 963	123 242	99 003	616 997	544 966
Segment liabilities	127 243	101 408	29 792	25616	25 005	22 102	182 040	149 126	4 184	2 950	186 224	152 076
Interest-bearing liabilities									180 146	192612	180 146	192 612
Other liabilities									6382	7 9 3 1	6 382	7 9 3 1
Total liabilities	127 243	101 408	29 792	25 616	25 005	22 102	182 040	149 126	190712	203 493	372 752	352 619
Net assets	96 360	110 544	127 477	114 909	87 878	71 384	311715	296837	- 67 470	- 104 490	244 245	192 347
GROSS SALES TO THIRD PARTIES BY REGION												
Europe	71 365	67 290	179712	148 511	164 192	137 293	415 269	353 094			415 269	353 094
North and South America	47 371	44 106	14881	15725	12 842	11 536	75 094	71 367			75 094	71 367
Middle and Far East	274 066	208852	31 837	32 360	20728	21 769	326 631	262 981			326 631	262 981
Gross sales to third parties	392 802	320 248	226 430	196 596	197 762	170 598	816 994	687 442	0	0	816 994	687 442

<sup>\*</sup> Included under Reconciliation are individual business areas and central management and financial functions that cannot be allocated to the divisions.

**CONSOLIDATED SEGMENT INFORMATION 2021** 

## **NET REVENUE**

	2021	2020
in 1000 EUR		
BY REGION		
Switzerland	24909	23 270
Germany	238 638	195 096
UK	14951	12 166
France	19743	15 753
Italy	12 646	10 189
The Netherlands	14 385	14 000
Rest of Europe	89 997	82 620
North and South America	75 094	71 367
Middle and Far East	326631	262 981
Gross sales	816 994	687 442
Revenue reductions	-7404	-5316
Net revenue	809 590	682 126
BY PRODUCT GROUP		
Actuators	302 721	257 837
Mechanisms	78315	60 367
Bewatec	11 766	2 044
DewertOkin Technology Group	392 802	320 248
Automation Modules	95 860	81 176
Electromechanical Components	57 286	47 978
Rugged Computing	48210	44 214
Measuring Technology	25 074	23 228
Industrial Components	226 430	196 596
Industrial enclosures	185 950	159431
Input systems	11812	11 167
Enclosure Systems	197 762	170 598
Gross sales	816 994	687 442
Revenue reductions	-7404	-5316
Net revenue	809 590	682 126

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The Phoenix Mecano Group had no customers in 2021 or 2020 whose sales revenue accounted for more than 10 % of Group sales.

Total	154 245	141 642
Middle and Far East	72 289	55 235
North and South America	5 2 3 7	4 6 4 3
Rest of Europe	28 888	30813
The Netherlands	360	361
Italy	172	179
France	196	248
UK	35	65
Germany	39 999	43 459
Switzerland	7 069	6 6 3 9
BY REGION		
in 1000 EUR		
AND INVESTMENTS IN ASSOCIATED COMPANIES)	2021	2020
LONG-TERM ASSETS (TANGIBLE ASSETS, INTANGIBLE ASSETS		

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## PRINCIPLES OF CONSOLIDATION AND VALUATION

## **ACCOUNTING PRINCIPLES**

Phoenix Mecano AG with its subsidiaries (the Phoenix Mecano Group) operates worldwide as a manufacturer and seller of components for industrial customers in the electronics, electrical and mechanical engineering segments as well as of electric drives, fittings and control systems for adjustable ergonomic and healthcare furniture and hospital and healthcare beds. It is a leader in many of its markets. The Group's main activities are presented under Segment Information. Phoenix Mecano AG has its head office in Stein am Rhein, Switzerland, and has been listed on SIX Swiss Exchange since 1988. Its address is Hofwisenstrasse 6, CH-8260 Stein am Rhein.

The 2021 consolidated financial statements of Phoenix Mecano AG were drawn up in accordance with Swiss GAAP FER 31 "Complementary recommendation for listed companies" and comply with Swiss law.

Where subsidiaries have a financial year that differs from the period under consideration, interim statements are drawn up and audited. Thus the consolidated financial statements are based upon audited annual or interim financial statements as at 31 December 2021, which in turn are based on the standard accounting, valuation and organisation criteria that are applied uniformly throughout the Group.

The consolidated financial statements were drawn up in accordance with the principle of historical acquisition and manufacturing cost. As an exception to this, securities, investments < 20 %, receivables and liabilities from derivative financial instruments and contingent purchase price payments from acquisitions are measured at fair value. The consolidated statement of income was drawn up using the total cost method.

## APPLICATION OF NEW ACCOUNTING STANDARDS

The Accounting and Reporting Recommendations (Swiss GAAP FER) did not change during the reporting year.

#### **PRESENTATION**

Prior-year figures (Securities/Other short-term receivables/Deferred income) have been adjusted accordingly to facilitate comparison with the current financial period.

## SCOPE OF CONSOLIDATION

The consolidated financial statements cover all companies over which Phoenix Mecano AG exercises direct or indirect control. Control over a company exists if Phoenix Mecano AG is exposed or has rights to variable returns from its involvement with the company and has the ability to affect those returns through its power over the company. The consolidated Group companies are combined using the full consolidation method. 100 % of all assets and liabilities, as well as income and expenditure, are included in the consolidated financial statements, with the exception of items that are eliminated during consolidation. Minority interests in equity are posted separately as a sub-item under equity. The minority share in the income is shown separately in the consolidated statement of income as a part of the result of the period. Newly acquired participating interests are included in the consolidated financial statements from the date on which control was acquired, while companies disposed of during the reporting year are excluded from the date on which control was relinquished and a gain or loss on disposal is recognised in the financial result.

#### ASSOCIATED COMPANIES

Investments in associated companies, in which Phoenix Mecano has a voting share of between 20 and 50% or exerts a significant influence in some other way, as with joint ventures (50% interests, which Phoenix Mecano controls jointly with partners), are included in the consolidated financial statements in accordance with the equity method. Under the equity method, the fair value of the proportionate net assets at the acquisition date is calculated and recognised together with any goodwill under Investments in associated companies. In the subsequent reporting periods, this value is adjusted by the share of the Phoenix Mecano Group in the additional equity and result generated as well as by any dividends or impairment.

#### CAPITAL CONSOLIDATION

Capital consolidation at the acquisition date is based on the acquisition method. The purchase price for a company acquisition is determined based on the total of the fair value of the assets given, the liabilities incurred or assumed and the equity instruments issued by the Phoenix Mecano Group. Transaction costs associated with a company acquisition are recognised in the statement of income. In the context of acquisitions, potentially existing intangible assets such as customer base, know-how or brands, which have not yet been capitalised by the acquired company, are not recognised separately upon initial consolidation, but remain as part of goodwill. The goodwill arising from a company acquisition is offset directly against equity. It corresponds to the surplus of the total of the purchase price, the contribution of minority interests in the company being taken over and the market value of the previously held equity interest above the balance of assets, liabilities and contingent liabilities at fair value. In the event of a negative difference, the remaining surplus is offset against equity without affecting income, following a further measurement of the fair value of the net assets taken over. When a part of the business is sold, the goodwill previously offset against equity must be taken into account at the original cost when determining the gain or loss from the sale. The effects of a theoretical capitalisation and amortisation of goodwill are disclosed as a shadow statement in the notes to the consolidated financial statements.

If the Phoenix Mecano Group offers a minority shareholder a put option on the remaining minority interest, resulting in a de facto obligation to buy, this option is recognised as a purchase price liability and measured at fair value. Accordingly, no minority interest is reported in the consolidated financial statements. The same applies to purchase price payments, which are linked to the future business development of the acquired company (earn-out). Such contingent purchase price payments are measured at fair value at the acquisition date and recorded as purchase price liabilities. Subsequent adjustments to such purchase price liabilities are recognised in equity. Deferred purchase price payments are recognised in the statement of cash flow as cash flow from financing activities, provided the payment is made later than three months after the acquisition date. This time limit is also applied to deferred purchase price payments when a Group company is sold.

In the case of step acquisitions, when the Phoenix Mecano Group obtains control, the fair value of the investment is determined at the time of the change of control and any difference between this fair value and the share of equity due to the prior accounting under the equity method is recognised in equity.

CORPORATE GOVERNANCE

#### **CURRENCY CONVERSION**

Owing to the great importance of the euro to the Group – a substantial proportion of Phoenix Mecano's sales are made in euro and most of its major subsidiaries are located in the euro area – the consolidated financial statements are presented in euro.

MANAGEMENT REPORT

The items contained in a Group company's annual accounts are valued on the basis of the currency of the primary economic environment in which the company operates (functional currency). Foreign currency transactions are converted into the functional currency at the exchange rates prevailing at the time of the transaction. Gains and losses resulting from the transactions themselves and from the conversion of monetary assets and liabilities in foreign currencies at the relevant closing rate are reported in the statement of income.

The results and balance sheet items of all Group companies with a functional currency other than the reporting currency, euro, are converted to euro. The assets and liabilities are converted at the closing rate for each balance sheet date, income and expenses at the average exchange rate for each statement of income. Any resulting translation differences and any translation differences on long-term loans which are considered to be similar in nature to equity are posted in equity as separate item. The statement of cash flow is converted at the average exchange rate.

In the event of loss of control of a Group company, the translation differences remain in equity.

## INTERCOMPANY PROFITS

Intercompany profits on inventories and non-current assets arising from trading between companies within the Group are eliminated so as not to affect income. Unrealised losses on transactions within the Group are also eliminated, unless the transaction indicates an impairment of the transferred asset.

## SEGMENT INFORMATION

The segment information is presented in accordance with internal reporting and follows the management approach.

The Phoenix Mecano Group is divided into three divisions (operating segments). An operating segment is a component of a company which engages in business activities from which it may earn revenues and incur expenses. Its operating results are reviewed regularly by the chief operating decision maker (CODM) in order to make decisions about resources to be allocated to the segment and assess its performance. Discrete financial information is available for the segment. In view of the planned partial IPO of DewertOkin, the Phoenix Mecano Group reorganised its divisional structure with effect from 1 January 2021 and has rearranged its consolidated segment information as follows:

 DewertOkin Technology Group Linear drives and drive systems including fittings technology for industry and electrically adjustable furniture for the home and hospital care sector as well as software for medical applications).

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- Industrial Components Aluminium profiles, pipe connection systems, conveyor components, linear units, electric cylinders, lifting columns, switches, plug connectors, inductive components, transformers, instrument transformers, backplanes, customised industrial computer systems, power supplies as well as circuit board equipment and the development of customised electronic applications right down to complete subsystems.
- Enclosure Systems Enclosures made of aluminium, plastic and glass-fibre reinforced polyester, machine control boards and suspension systems for protecting electronics in an array of industrial applications, including explosion-proof enclosures as well as membrane keypads and touch systems.

These three divisions form the basis for the segment reporting. Where significant, the previous year's figures have been adjusted for comparability.

In addition, central management and financial functions are included under "Reconciliation". Also recorded under Reconciliation are asset and liability items that are not allocated to the divisions (cash and cash equivalents, other assets and financial and other liabilities).

The gross sales of the individual divisions with third parties/associated companies and between the divisions are recognised in accordance with the management approach. Gross sales between individual divisions are invoiced on arms-length terms. They are reconciled to sales revenue (net sales) as recognised in the statement of income.

The result is allocated to the individual divisions to the level of the result before interest and tax. Segment assets include intangible assets, tangible assets, inventories, trade receivables, other receivables (excluding financial and interest receivables) and deferred charges and prepaid expenses of the respective business division. Segment liabilities include provisions, pension obligations, trade payables, other liabilities (excluding interest liabilities) and deferred income per business division. The remaining asset and liability items are recorded under Reconciliation. Measurement in the segment information is based on the same accounting principles as used in the consolidated financial statements prepared in accordance with Swiss GAAP FER, except for the presentation of sales.

## **CASH AND CASH EQUIVALENTS**

Cash and cash equivalents comprise cash on hand, in bank and in postal accounts. They also include fixed deposits with a term not exceeding three months from the balance sheet date.

#### TRADE RECEIVABLES AND OTHER RECEIVABLES

Receivables are recognised at transaction price. Phoenix Mecano holds receivables with the aim of collecting the contractual cash flows and subsequently measures the receivables at amortised cost (usually equivalent to their nominal value), less value adjustments for bad debts. The value adjustment consists of individual value adjustments for specifically identified items, for which there is objective evidence to suggest that the outstanding amount will not be received in full, as well as flat-rate value adjustments for groups of receivables with a similar risk profile based on expected bad debt losses for the group of receivables in question. The flat-rate value adjustments are based on age structure and historical receivables payment statistics. Where there is sufficient evidence to suggest that a receivable is definitely uncollectable, the receivable is derecognised directly. Subsequent incoming payments on amounts that have been derecognised are reported in income. Accounts payable and receivable between Group companies are offset against one another, provided that the companies are consolidated.

MANAGEMENT REPORT

#### **INVENTORIES**

Inventories are reported at acquisition or production cost, which must not exceed the net realisable value (lowest value principle). The value of the costs is determined in the same way throughout the Group by means of the weighted average method. The production costs include all material costs, production wages and pro rata manufacturing overheads. Appropriate value adjustments are made for inventory-related risks wherever necessary, based on corresponding analyses of turnover and coverage as well as margin analyses.

## TANGIBLE ASSETS

Tangible assets are stated in the balance sheet at the acquisition or manufacturing cost, less accumulated depreciation and where appropriate less additional impairment losses. The straightline method of depreciation is applied over the depreciation periods specified in the useful life categories used by the whole Group. Where components of larger assets have different useful lives, these are depreciated as separate items. Financing costs on eligible assets are capitalised.

Follow-on investments are only capitalised if the Group is likely to derive future economic benefit as a result and if the costs can be reliably determined.

The useful lives of assets are estimated as follows:

Land (including usage rights)	Unlimited useful life
	or duration of usage rights
Buildings	35 years
Outside facilities and building installations	10–15 years
Machinery and equipment	4–15 years

#### LEASED ASSETS

CORPORATE GOVERNANCE

In general, lease contracts are reported as finance leases if:

- at the signing date of the contract, the present value of the lease payments including a possible final payment approximates the acquisition cost or the market value of the leased asset, or
- the expected lease term does not differ substantially from the economic useful life of the leased asset, or
- the leased asset will become the property of the lessee at the end of the lease term, or
- a possible final payment at the end of the lease term is substantially below its respective current market value.

They are measured at the lower of the present value of the minimum lease payments and the fair value. The corresponding financial leasing commitments are posted as liabilities. The lease payments are divided up into interest and repayment sums in accordance with the annuity method. The leased assets are depreciated over the shorter of the estimated useful life and the lease term.

Operating lease payments are expensed directly to the statement of income on a straight-line basis over the lease term.

## **INTANGIBLE ASSETS**

#### Capitalised development costs

Development services for new products, which satisfy the criteria for capitalisation specified by Swiss GAAP FER 10 (in particular there must be the prospect of a net income), are capitalised at acquisition or manufacturing cost and written off over the respective useful life, which must not exceed five years. Otherwise, research and development costs are debited directly to the statement of income.

## Concessions, licences, similar rights and assets

These other intangible assets are measured at acquisition cost less accumulated depreciation and, where appropriate, additional impairment losses. The depreciation rates are determined on a straight-line basis over the estimated useful life of the asset, which must not exceed 10 years, in accordance with standard Group practice.

## **IMPAIRMENT LOSSES**

Intangible and tangible assets as well as goodwill (in the shadow statement) are consistently checked for impairment if there are indications to suggest that this has taken place. The recoverable amount (the higher of the net selling price less costs to sell and the value in use) of the asset or cash-generating unit is estimated and an adjustment to the previous book value (carrying amount) is made in the statement of income in the case of intangible and tangible assets and in the shadow statement (without affecting income) in the case of goodwill, provided the book value exceeds the recoverable amount. The value in use corresponds to the present value of the expected future cash flows of the respective asset.

Previously recognised impairment losses are reversed (except on goodwill in the shadow statement) if the estimates used to calculate the recoverable amount have altered and the impairment has reduced or disappeared as a result. The increase in book value may not exceed the amount that would have resulted if no impairment loss had been reported for the asset in the preceding years.

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The discount rate is determined based on the pre-tax weighted average cost of capital (WACC) of Phoenix Mecano. A differentiation is applied to individual Phoenix Mecano Group cash-generating units only if their risk profile is significantly different.

## INVESTMENTS IN ASSOCIATED COMPANIES

Investments shown under this item are valued in accordance with the criteria set out above under Associated companies.

## OTHER FINANCIAL ASSETS

Investments under 20 % and long-term loans to associated companies and third parties contained in Other financial assets are initially recognised at acquisition cost, taking account of any reductions in value (impairment) through corresponding devaluations in the statement of income.

A key factor in deciding whether to derecognise a financial asset is the transfer of the associated risks and rewards (known as the "risks and rewards" approach).

## TRADE PAYABLES AND OTHER LIABILITIES

Trade payables and other liabilities are entered at amortised cost, which generally corresponds to their nominal value.

## **DERIVATIVE FINANCIAL INSTRUMENTS**

All derivative financial instruments are measured at fair value in accordance with Swiss GAAP FER 27 and are recognised separately in the Group balance sheet. For instruments traded in an active market, the fair value corresponds to the market value on the balance sheet date; for other instruments, it corresponds to the value determined on the basis of mathematical models. The Group hedges interest and currency risks as part of its risk policy, but these operations are not treated as derivatives for hedging purposes. Changes in the market value of derivative financial instruments used in this way are recognised directly in the financial result as income/expense.

## FINANCIAL LIABILITIES

Financial liabilities are stated at their nominal value. Any discrepancy between the disbursement amount and the repayable amount is capitalised and amortised over the term using the effective interest method and recognised in the statement of income. Purchase price liabilities from acquisitions are revalued at the balance sheet date and measured at fair value.

Short-term liabilities are those with a remaining term of less than one year.

A financial liability is derecognised when it is cancelled or when it is discharged either judicially or by the creditor.

#### **PROVISIONS**

CORPORATE GOVERNANCE

Provisions are formed if a past event has resulted in a present legal or actual obligation and there is likely to be an outflow of funds which can be reliably determined. They also include anticipated warranty claims arising from service provision.

FINANCIAL REPORT

## Other long-term employee benefits

Corresponding provisions are made for existing obligations based on statutory retirement pay in Italy ("Trattamento Fine Rapporto"), agreements providing for part-time work for older employees in Germany and service anniversaries. These provisions are determined using the projected unit credit method. Actuarial gains and losses are recognised as income/expense in the period in which they occur.

## **Employee participation plans**

In connection with the planned partial IPO of the DewertOkin product area in China, an employee participation plan for key employees in this product area was initiated at the end of 2020. The plan is tied to the performance of the employees concerned. The qualifying employees receive shares in DewertOkin Technology Group Co., Ltd. (CN). These shares are subject to a three-year lock-up period after the IPO. Differences between the issue price and the fair value of the shares at the time of allocation are charged to personnel expenses and recognised in the statement of income. Recognition takes place over the vesting period, if such a period has been agreed, otherwise immediately upon allocation. Cash settlement is not provided for.

## PENSION OBLIGATIONS

The Phoenix Mecano Group has a number of pension plans worldwide. These plans are normally financed through contributions from employees and the relevant subsidiaries.

The economic impact of employee pension plans is assessed annually. Any surpluses or deficits are determined on the basis of the financial statements of the respective pension institutions, which are drawn up based on Swiss GAAP FER 26 (Swiss plans) or accepted methods in other countries (non-Swiss plans). In the case of Swiss plans, an economic benefit is recognised as an asset if it is permitted and intended to use the pension institution's surplus for the future pension expense of the company. Where freely available employer contribution reserves exist, these are also recognised as assets. An economic obligation is recognised as a liability if the conditions for establishing a provision are met. Changes to the economic benefit or economic obligation, as well as the contributions for the period, are recognised in the statement of income under Personnel expenses.

#### **EOUITY**

Equity is divided up into Phoenix Mecano AG's share capital (consisting of bearer shares), treasury shares, retained earnings, translation differences and minority interest.

Treasury shares are deducted from equity and posted as a separate item within equity. Gains and losses on treasury shares are posted without affecting operating income.

Dividends are posted in the consolidated financial statements in the period in which they were agreed upon by the Shareholders' General Meeting of Phoenix Mecano AG.

#### REVENUE RECOGNITION

Sales are measured at the amount to which Phoenix Mecano expects to be entitled. They include the sale of goods and, to a limited extent, services in the course of the Group's ordinary activities. Gross and net sales are recognised net of value added tax and credit notes, as well as of discounts and rebates in the case of net sales. Sales of products and services are recognised following the transfer of control to the customer (usually upon the transfer of significant risks and rewards). This is determined by the specific contract terms (e.g. Incoterms). Phoenix Mecano normally fulfils its performance obligation upon delivery.

Value adjustments on recognised receivables are not recognised as adjustments to sales but as other operating expenses.

Interest income is recognised on an accrual basis. Dividend income from securities is recorded at the time of payment.

There are no long-term manufacturing orders which are recorded in accordance with the progress of performance.

## **GOVERNMENT SUBSIDIES**

Investment incentives are deferred and systematically reported in income in accordance with the straight-line method over the useful life of the supported asset. Allowances for research and development accordingly reduce the costs incurred in this area.

#### **INCOME TAX**

Income tax covers both current and deferred income taxes. It is reflected in the statement of income, with the exception of income taxes on transactions reported directly in equity. In such cases, the corresponding income taxes are also recognised directly in equity.

Current income taxes include expected tax owed on the taxable result, calculated according to the tax rates prevailing on the balance sheet date and adjustments to tax liabilities or credits from previous years.

Deferred taxes are calculated on temporary differences between the values in the tax accounts and the consolidated financial statements in accordance with the balance sheet liability method. No deferred taxes are taken into account for valuation differences in goodwill, investments in subsidiaries and purchase price liabilities from acquisitions if these differences are unlikely to cancel each other out in the foreseeable future. Calculation of the deferred taxes takes into account when and how the realisation or repayment of the relevant assets and liabilities is likely to take place. This calculation uses the tax rates prevailing or announced on the balance sheet date.

Future tax savings on the basis of tax losses carried forward and deductible temporary differences are only capitalised if their realisation seems certain. For this to be the case, consistently positive results must have been achieved and be expected to continue in the foreseeable future. If there are taxable temporary differences and offsettable tax losses carried forward at the same company, the two amounts are offset against one another.

Non-reclaimable withholding taxes on distributions on the profits of foreign subsidiaries are only recorded as a liability if such distributions are budgeted.

## STATEMENT OF CASH FLOW

Cash flow from operating activities is calculated using the indirect method. The funds consist of cash and cash equivalents.

## KEY FIGURES NOT DEFINED BY SWISS GAAP FER (ALTERNATIVE PERFORMANCE INDICATORS)

REMUNERATION REPORT

The operating result corresponds to the earnings before taxes plus financial result and share in the profit/loss of associated companies.

The operating cash flow corresponds to the operating result plus depreciation on tangible assets, amortisation of intangible assets and impairment losses or reversal of impairment losses on tangible and intangible assets (see note 36).

The free cash flow comprises the cash flow from operating activities and the cash flow from investments and disinvestments in tangible and intangible assets (see note 37).

## ASSUMPTIONS AND ESTIMATIONS

Accounting requires assumptions and estimations to be made which influence the amount of the accounted assets and liabilities, the amount of contingent liabilities and contingent claims as at the balance sheet date and also expenses and income from the reporting periods. The assumptions and estimations are based on historical knowledge and experience and on the information available when the balance sheet is being drawn up. They are considered accurate under the circumstances. If estimations and assumptions made by the management based on the best knowledge available at the time of balance sheet preparation differ from the actual circumstances subsequently observed, the original estimations and assumptions are adapted accordingly in the reporting year in which the circumstances altered.

REMUNERATION REPORT

The most important assumptions and estimations are set out below:

## Inventories

An international supply chain within the Group (including as a result of production in costefficient locations and processing service in the sales companies) and the high priority accorded to short delivery times for customers require an adequate supply inventory and result in comparatively low stock turnaround figures. Some electrotechnical components can only be stored for a limited amount of time and some inventory items are customised, leading to increased storage risks. On the basis of appropriate inventory turnover and coverage analyses, assessments of recoverability and impairment are carried out. For the book values of inventories, see note 6.

MANAGEMENT REPORT

## Tangible assets, intangible assets and goodwill (shadow statement)

These are tested for impairment if indicators exist. To ascertain whether impairment applies, the anticipated future cash flow generated by the use or the potential disposal of the assets in question is estimated. The latter is associated with a wide range of uncertainties, especially in the case of company property in unfavourable locations or product-specific manufacturing plants and tools as well as intangible assets. Estimates are also necessary when determining the discount rate to be applied. For the book values of tangible and intangible assets, see notes 7 and 8.

## **Financial liabilities**

To determine the purchase price liabilities from acquisitions, estimates of the medium-term business development of the company concerned must be performed, with all the uncertainties that these entail.

## **Provisions**

Guarantee provisions are calculated based on estimates of potential future guarantees and on past experience. There is a higher quarantee risk for linear drives used in the hospital and care sector. For the book values of provisions, see note 13.

#### Income tax

Extensive estimations based on the interpretation of existing tax legislation and regulations are required to determine receivables and liabilities from current and deferred income taxes.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 2021

1 CURRENCY EXCHANGE RATES	Balance sheet		Statements of income and cash flow		
	2021	2020	2021	2020	
Euro for					
1 CHF	0.968	0.921	0.925	0.934	
1 GBP	1.190	1.107	1.163	1.126	
1 USD	0.883	0.814	0.846	0.878	
100 HUF	0.271	0.274	0.279	0.285	
1 RON	0.202	0.205	0.203	0.207	
1 TND	0.307	0.304	0.305	0.313	
1 CNY	0.139	0.125	0.131	0.127	
1 INR	0.012	0.011	0.011	0.012	

## 2 SCOPE OF CONSOLIDATION

In 2021 and 2020 the scope of consolidation changed as follows:

Date	Company	Change	Division
2021			
23.11.21	ismet GmbH	Merger with Redur GmbH+Co. KG	Industrial Components
19.10.21	Bewatec (Shanghai) Medical Device Co., Ltd.	Foundation	DewertOkin Technology Group
14.09.21	Bewatec (Zhejiang) Medical Equipment Co., Ltd.	Foundation	DewertOkin Technology Group
17.06.21	BEWATEC ConnectedCare GmbH	Merger with BEWATEC Kommunikationstechnik GmbH (subsequently renamed BEWATEC ConnectedCare GmbH)	DewertOkin Technology Group
16.06.21	DewertOkin Services GmbH	Merger with DewertOkin GmbH	DewertOkin Technology Group
01.06.21	Phoenix Mecano AB (formerly X2 Technology AB)	Acquisition	Industrial Components
20.04.21	Phoenix Mecano Trading AG	Merger with Phoenix Mecano AG	Reconciliation
24.03.21	Phoenix Mecano Components (Taicang) Co., Ltd.	Liquidation	Industrial Components

## 2020

02.11.20	BEWATEC Kommunikationstechnik GmbH	Acquisition	DewertOkin Technology Group (formerly Mechanical Components)
02.11.20	Bewatec ConnectedCare GmbH	Acquisition	DewertOkin Technology Group (formerly Mechanical Components)
31.10.20	Phoenix Mecano Australia Pty. Ltd.	Sales	DewertOkin Technology Group (formerly Mechanical Components)
01.10.20	DewertOkin KFT	Spin-off	DewertOkin Technology Group (formerly Mechanical Components)
31.08.20	Phoenix Mecano Mazaka A.S.	Sales	DewertOkin Technology Group (formerly Mechanical Components)
06.08.20	DewertOkin AG	Foundation	DewertOkin Technology Group (formerly Mechanical Components)
28.07.20	Phoenix Mecano Technologies AG	Merger with Phoenix Mecano AG	Other
21.07.20	CRE Rösler Electronic GmbH	Merger with Rose Systemtechnik GmbH	Enclosure Systems (formerly Enclosures)
27.05.20	DewertOkin Services GmbH	Foundation	DewertOkin Technology Group (formerly Mechanical Components)
05.05.20	Okin Vietnam Company Ltd.	Foundation	DewertOkin Technology Group (formerly Mechanical Components)
02.04.20	Hartmann Codier GmbH	Merger with PTR HARTMANN GmbH	Industrial Components (formerly ELCOM/EMS)
03.03.20	Integrated Furniture Technologies Ltd.	Liquidation	DewertOkin Technology Group (formerly Mechanical Components)
28.01.20	RK Antriebs- und Handhabungs- Technik GmbH	Foundation	Industrial Components (formerly Mechanical Components)

The following companies were fully consolidated as at 31 December 2021:

FULLY CONSOLIDATED COMPANIES					2021	2020
Company	Head office	Activity	Currency	Registered capital in 1 000	Stake in %	Stake in %
Phoenix Mecano AG	Stein am Rhein, Switzerland	Finance	CHF	961	n/a	n/a
Phoenix Mecano Management AG	Kloten, Switzerland	Finance	CHF	50	100	100
Phoenix Mecano Komponenten AG	Stein am Rhein, Switzerland	Production/Sales	CHF	2 000	100	100
DewertOkin AG	Stein am Rhein, Switzerland	Finance	CHF	500	89	100
Rose Systemtechnik GmbH	Porta Westfalica, Germany	Production/Sales	EUR	1 053	100	100
Bopla Gehäuse Systeme GmbH	Bünde, Germany	Production/Sales	EUR	750	100	100
Kundisch GmbH+Co. KG	Villingen-Schwenningen, Germany	Production/Sales	EUR	300	100	100
HPC Sekure GmbH	Wessling, Germany	Sales	EUR	500	100	100
PTR HARTMANN GmbH	Werne, Germany	Production/Sales	EUR	400	100	100
Redur GmbH+Co. KG	Niederzier, Germany	Production/Sales	EUR	300	100	100
Hartmann Electronic GmbH	Stuttgart, Germany	Production/Sales	EUR	222	100	100
W-IE-NE-R Power Electronics GmbH	Burscheid, Germany	Production/Sales	EUR	51	100	100
Phoenix Mecano Digital Elektronik GmbH	Wutha-Farnroda, Germany	Production/Sales	EUR	350	100	100
RK Rose + Krieger GmbH	Minden, Germany	Production/Sales	EUR	496	100	100
RK System- & Lineartechnik GmbH	Salem-Neufrach, Germany	Production/Sales	EUR	250	100	100
RK Schmidt Systemtechnik GmbH	St. Wendel, Germany	Production/Sales	EUR	500	100	100
RK Antriebs- und Handhabungs-Technik GmbH	Bienenbüttel, Germany	Production/Sales	EUR	250	100	100
DewertOkin GmbH	Kirchlengern, Germany	Production/Sales	EUR	1 000	89	100
BEWATEC Connected Care GmbH	Telgte, Germany	Production/Sales/Development	EUR	98	89	100
IFINA Beteiligungsgesellschaft mbH	Porta Westfalica, Germany	Finance	EUR	4000	100	100
Götz Udo Hartmann GmbH	Niederzier, Germany	Finance	EUR	26	100	100
Kundisch Beteiligungs-GmbH	Villingen-Schwenningen, Germany	Finance	EUR	26	100	100
Phoenix Mecano S.à.r.l.	Fontenay-sous-Bois, Cedex, France	Sales	EUR	620	100	100
Phoenix Mecano Ltd.	Aylesbury, UK	Sales	GBP	300	100	100
DewertOkin AB	Växjö, Sweden	Sales	SEK	100	89	100
Phoenix Mecano AB (formerly X2 Technology AB)	Växjö, Sweden	Sales	SEK	290	100	_
Phoenix Mecano ApS	Sønderborg, Denmark	Sales	DKK	125	100	100
Phoenix Mecano S.r.l.	Modena, Italy	Sales	EUR	300	100	100
Sistemas Phoenix Mecano España S.A.	Zaragoza, Spain	Sales	EUR	60	90	90
Phoenix Mecano B.V.	Doetinchem, the Netherlands	Sales	EUR	1 000	100	100
PM Special Measuring Systems B.V.	Enschede, the Netherlands	Production/Sales	EUR	18	100	100
Phoenix Mecano NV	Deinze, Belgium	Sales	EUR	100	100	100
Phoenix Mecano Kecskemét KFT	Kecskemét, Hungary	Production/Sales	EUR	40 000	100	100

PHOENIX MECANO 2021

MANAGEMENT REPORT

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ANNEX

The stake indicated takes into account direct and indirect minority interests.

## 3 CASH AND CASH EQUIVALENTS

	2024	2020
	2021	2020
in 1000 EUR		
MEANS OF PAYMENT		
Cash at bank and in postal accounts	92 795	66 686
Cash on hand	62	118
Total	92857	66 804
OTHER CASH AND CASH EQUIVALENTS		
Fixed-term deposits (up to 3 months)	6732	10 383
Balance sheet value	99 589	77 187
INTEREST RATES IN %		
CHF	0.0	0.0
EUR	0.0	0.0
USD	0.1	0.0
HUF	0.0	0.0
CNY	0.3	0.4

No losses are expected on cash and cash equivalents, so no value adjustments have been made.

## 4 TRADE RECEIVABLES

	2021	2020
in 1000 EUR		
Trade receivables	153 218	136 545
Receivables due from associated companies	297	226
Value adjustments	-6404	-2968
Balance sheet value	147 111	133 803
REGIONAL BREAKDOWN OF TRADE RECEIVABLES		
Switzerland	2 291	2 029
Germany	17 154	12 906
UK	1 689	1 442
France	4 145	2 932
Italy	2 858	2 338
The Netherlands	1 646	1782
Rest of Europe	10 274	10257
North and South America	17 317	14448
Middle and Far East	89 737	85 669
Balance sheet value	147 111	133 803

	2021	2020
in 1000 EUR		
UPDATE OF VALUE ADJUSTMENT ON TRADE RECEIVABLES		
Individual value adjustments		
As at 1 January	506	847
Change	-9	-341
As at 31 December	497	506
Flat-rate value adjustments		
As at 1 January	2 462	3 3 4 1
Change	3 445	-879
As at 31 December	5 907	2 462
Total	6 404	2 968

Trade receivables totalling EUR 0.3 million (previous year: EUR 0.7 million) have been derecognised.

in 1000 EUR

Gross values

adjustments

Total

of which:

Not due

Total

Overdue for 1-30 days

Overdue for 31-60 days

Overdue for 61-90 days

Overdue for 91–180 days

Overdue for more than 180 days

292

154

203

197

1075

3986

5907

111 107

17665

4078

1137

1310

136 255

958

118259

21421

4693

1588

2657

4267

152885

Impairment is determined on the basis of expected credit losses corresponding to the present value of the defaults expected over the anticipated remaining life of the financial assets. As well as historical customer default rates, Phoenix Mecano also draws on forward-looking information and classifies groups of receivables by maturity and region. The reporting year saw an increase in overdue receivables in Asia. Receivables management in this region is being enhanced. Receivables not due include receivables of EUR 6.6 million (previous year: EUR 5.8 million) from government procurement programmes in the United States with pay-when-paid terms. The change from the previous year is primarily currency-related.

MANAGEMENT REPORT

The individual value-adjusted receivables relate mainly to debtors who are involved in bankruptcy proceedings or have been directed to a collection agency.

The largest single receivable from a customer as at the balance sheet date of 31 December 2021 was EUR 20.8 million (previous year: EUR 18.9 million), of which 98 % was not due.

The average payment term was 69 days (previous year: 66 days).

#### 5 OTHER RECEIVABLES

Balance sheet value	18218	16 974
Other	4128	3 984
Advance payments for inventories	5816	6 5 7 5
Financial receivables	1 400	34
Current portion of long-term financial assets	237	727
Tax receivables from VAT and other taxes	6 6 3 7	5 654
in 1000 EUR		
	2021	2020

FINANCIAL REPORT

The proceeds from the sale of a building in Tunisia in the previous year have not yet been approved for free disposal by the Central Bank of Tunisia, so the corresponding bank credit balance of EUR 1.2 million was classified as a financial receivable.

## 6 INVENTORIES

292

170

119

114

466

1301

2 462

	2021	2020
in 1000 EUR		
Raw and ancillary materials	116271	100 253
Work in progress	16211	10509
Finished goods and merchandise for resale	73 152	69 526
Value adjustments	-24 503	-23 177
Balance sheet value	181 131	157 111

The value adjustments were determined based on marketability and range of the stocks, and taking into account the principle of loss-free valuation. Changes in value adjustments and losses on inventories totalling EUR 4.1 million (previous year: EUR 6.5 million) are included in the statement of income under Other operating expenses (see note 31).

Other than the usual reservations of title applied in typical business operations, no stocks had liens on them as at 31 December 2021 and 2020.

Net values 1 January 2020		74	71518	56 951	7898	136 441
Accumulated depreciation 31 December 2020		0	72 698	194842	0	267 540
Reclassification		-36	36	0		0
Disposals			-4856	-10480		-15336
Reversal of impairment losses			-739	-97		-836
Impairment losses			2 923	436		3 359
Depreciation			4301	15 213		19514
Translation differences		-15	-681	-1775		-2471
Disposals of companies included in consolidation	39			-440		-440
Accumulated depreciation 31 December 2019		51	71714	191 985	0	263 750
Acquisition costs 31 December 2020		0	146 340	246 339	4417	397 096
Reclassification		-89	7 886	793	-8590	0
Disposals			-10705	-12211	-411	-23327
Additions			7 681	12 120	5830	25 631
Translation differences		-36	-2164	-2930	-310	-5440
Disposals of companies included in consolidation	39			-697		-697
Additions of companies included in consolidation	38		410	328		738
Acquisition costs 31 December 2019		125	143 232	248 936	7898	400 191
in 1000 EUR	Note	properties	Land and buildings	and equipment	in progress	iotai
7 TANGIBLE ASSETS		Investment	Land	Machinery	Construction	Total

MANAGEMENT REPORT

in 1000 EUR	Note	Investment properties	Land and buildings	Machinery and equipment	Construction in progress	Total
Acquisition costs 31 December 2020		0	146 340	246 339	4417	397 096
Additions of companies included in consolidation	38			20		20
Translation differences			4639	5 0 7 7	912	10628
Additions			675	12766	11579	25 020
Disposals			-792	-29345	-675	-30812
Reclassification			354	1118	-1472	0
Acquisition costs 31 December 2021		0	151216	235 975	14761	401 952
Accumulated depreciation 31 December 2020		0	72 698	194842	0	267 540
Translation differences			1 3 7 5	2854		4229
Depreciation			4038	14842		18 880
Disposals			-630	-28749		-29379
Reclassification			69	-69		0
Accumulated depreciation 31 December 2021		0	77 550	183 720	0	261 270
Net values 31 December 2021		0	73 666	52 255	14 761	140 682

Land and buildings is divided into developed and undeveloped land and land use rights in China with a book value of EUR 18.6 million (previous year: EUR 17.8 million) and factory and administration buildings with a balance sheet value of EUR 55.1 million (previous year: EUR 55.8 million). The industrial complex under construction in Jiaxing (China) is recognised under Construction in progress.

The fire insurance value of the tangible assets amounted to EUR 407.4 million on the balance sheet date, compared with EUR 394.0 million the previous year.

Land and buildings with a book value of EUR 6.8 million (previous year: EUR 6.6 million) were mortgaged to cover debts. The amount of the corresponding credit taken up totalled EUR 4.8 million (previous year: EUR 4.7 million).

Tangible assets with a balance sheet value of EUR 0.005 million (previous year: EUR 0.0 million) were subject to reservation of title on the balance sheet date.

No write-downs were performed in the reporting year within the framework of the impairment tests on cashgenerating units (CGUs) and assets at the balance sheet date (previous year: write-downs on land and buildings, machinery and equipment). For these write-downs in the previous year, the present value (value in use) was used as a basis for the valuation, as well as sale value estimates by third parties in the case of the land and buildings.

The breakdown by division of impairment losses and reversals of impairment losses is clear from the segment information provided. In the statement of income, impairment losses on tangible assets of EUR 0.0 million (previous year: EUR 3.4 million) are included under Impairment losses on intangible and tangible assets. Reversals of impairment losses amounting to EUR 0.8 million were made in the previous year.

The reclassification of the investment property in the previous year is due to the property being used entirely in-house from 2020.

CORPORATE GOVERNANCE

#### 8 INTANGIBLE ASSETS Development Development Total Concessions, projects licences, costs similar rights in progress in 1000 EUR Note and assets **Acquisition costs** 31 December 2019 14293 34458 1248 49999 Additions of companies included 38 4139 233 in consolidation 4372 Disposals of companies included in consolidation 39 -26-26 Translation differences -49 -428 -2 -479 55 Additions 520 1555 2130 Disposals -518 -660 -6 -11841049 -1066 0 Reclassification 17 **Acquisition costs** 31 December 2020 19434 35 149 229 54812 Accumulated amortisation 31 December 2019 12741 30334 0 43 075 Disposals of companies included in consolidation 39 -22-22 Translation differences -47 -378-425 Amortisation 793 2 1 3 3 2926 726 95 821 Impairment losses 0 Reversal of impairment losses -517 -1167 -650 Disposals Reclassification Accumulated amortisation 31 December 2020 13696 31512 0 45 208 1552 1248 6924 Net values 1 January 2020 4124 Net values 31 December 2020 5738 3 6 3 7 229 9604

MANAGEMENT REPORT

in 1000 EUR	Note	Development costs	Concessions, licences, similar rights and assets	Development projects in progress	Total
Acquisition costs					
31 December 2020		19 434	35 149	229	54812
Additions of companies included					
in consolidation	38	13			13
Translation differences		110	1 175		1 2 8 5
Additions		2415	1816	301	4532
Disposals		-3488	-1122	-174	-4784
Reclassification			118	-118	0
Acquisition costs					
31 December 2021		18 484	37 136	238	55 858
Accumulated amortisation					
31 December 2020		13 696	31512	0	45 208
Translation differences		56	1 049		1 105
Amortisation		1 661	1 586	171	3 418
Reversal of impairment losses		-9			-9
Disposals		-3488	-1111	-171	-4770
Accumulated amortisation					
31 December 2021		11916	33 036	0	44 952
Net values 31 December 2021		6 568	4100	238	10 906

Concessions, licences, similar rights and assets includes primarily software licences and distribution rights and other intangible rights and assets paid for.

No intangible assets were subject to reservation of title on the balance sheet date (previous year: EUR 0.003 million).

Within the framework of the impairment tests on CGUs and assets at the balance sheet date, write-downs of EUR 0.7 million were performed in the previous year on capitalised development projects, because these business activities had not developed as originally planned. There was also a write-down on software of EUR 0.1 million in the previous year. A pre-tax discount rate (WACC) of 10.5 % (previous year: 10.0 %) was applied to determine the present value (value in use) for impairment tests.

The breakdown by division of impairment losses and reversals of impairment losses is clear from the segment information provided. In the statement of income, impairment losses/reversals of impairment losses on intangible assets in the reporting year of EUR 0.0 million (previous year: EUR 0.8 million) are included under Impairment losses/Reversal of impairment losses on tangible and intangible assets.

#### 9 INVESTMENTS IN ASSOCIATED COMPANIES

		2021	2020
in 1000 EUR	Stake in %		
UPDATE OF INVESTMENTS IN ASSOCIATED COMPANIES			
AVS Phoenix Mecano GmbH, Vienna (A)	50		
Phoenix Mecano Australia Pty. Ltd.	29.2		
BEWATEC Technologies Co., Ltd.	49		
As at 1 January		2 482	522
Additions		0	1 658
Result		273	380
Dividend payout		-243	-75
Translation differences		145	-3
As at 31 December		2657	2 482

Phoenix Mecano products are sold in Austria through the joint venture AVS Phoenix Mecano GmbH (A) and in Australia through Phoenix Mecano Australia Pty. Ltd. The procurement and assembly of products for BEWATEC Connected Care GmbH takes place through the joint venture BEWATEC Technologies Co. Ltd.

MANAGEMENT REPORT

On 31 October 2020, the Phoenix Mecano Group sold its majority stake in Phoenix Mecano Australia Pty. Ltd. with a corresponding loss of control. The Phoenix Mecano Group has retained a 29.2 % stake in Phoenix Mecano Australia Pty. Ltd., which is recognised as an investment in associated companies (see note 39). In connection with this transaction, a contractually agreed residual purchase price payment of EUR 0.5 million (previous year: EUR 0.6 million) is outstanding (see note 10).

On 2 November 2020, the Phoenix Mecano Group acquired 49 % of the shares in BEWA-TEC Technologies Co., Ltd. (CN) in connection with the acquisition of BEWATEC Connected Care GmbH (see note 38).

Total purchases of goods from Group companies amounted to EUR 6.6 million (previous year: EUR 3.5 million) for all investments in associated companies and sales of goods to Group companies totalled EUR 1.4 million (previous year: EUR 1.7 million).

The result of the period for all investments in associated companies in 2021 totalled EUR +0.7 million (previous year: EUR +0.4 million).

#### 10 OTHER FINANCIAL ASSETS

REMUNERATION REPORT

		2021	2020
in 1000 EUR	Note		
Other loans		517	1 098
Investments (under 20 %)		926	12
Balance sheet value		1 443	1110
BY CURRENCY			
EUR		25	282
CNY		911	0
AUD		457	649
TRY		50	179
Balance sheet value		1 443	1110
BY MATURITY			
in 2 years		56	372
in 3 years		4	77
in 4 years		0	0
in 5 years		457	0
after 5 years		0	649
none		926	12
Balance sheet value		1 443	1 110

Receivables from residual purchase price payments reported under Other loans relate to the sale of Phoenix Mecano Mazaka AS (Turkey) and the sale of the majority stake in Phoenix Mecano Australia Pty. Ltd. in 2020. Some of these are long-term receivables (see note 39).

The EUR 0.9 million increase in investments under 20 % in the reporting year is due to the employee participation plan launched in late 2020 for around 60 key employees, in connection with a planned partial IPO of the DewertOkin Technology Group division in China. In this context, two limited liability partnerships were established in China in 2021, through which the employees of DewertOkin Technology Group Co., Ltd. (China) were able to exercise their participation. The Phoenix Mecano Group also holds a stake of less than 20 % in each of these entities.

REMUNERATION REPORT

## 11 FINANCIAL LIABILITIES

			2021			2020
in 1000 EUR	Short-term	Long-term	Total	Short-term	Long-term	Total
Liabilities to financial institutions	56 089	11038	67 127	89 031	16864	105 895
Promissory note loans	35 000	72 500	107 500		75 989	75 989
Purchase price liabilities from acquisitions	1 500	2670	4170	2778	7 180	9958
Other financial liabilities	1 260	89	1 349	228	542	770
Balance sheet value	93849	86 297	180 146	92 037	100 575	192612
BY MATURITY						
in < 1 year	93 849		93 849	92 037		92 037
in 1–2 years		5 9 6 4	5 9 6 4		55 201	55 201
in 2–3 years		31063	31 063		5316	5316
in 3–4 years		2 2 0 2	2 202		32 562	32 562
in 4–5 years		45 616	45 616		4167	4167
in > 5 years		1 452	1 452		3 3 2 9	3 3 2 9
Balance sheet value	93 849	86 297	180 146	92 037	100 575	192612

MANAGEMENT REPORT

			2021			2020
	in 1 000 EUR	in %	Interest rate in %	in 1000 EUR	in %	Interest rate in %
BY CURRENCY						
CHF	6 293	3.5	1.2	9 6 7 3	5.0	1.1
EUR	133 601	74.1	1.1	120993	62.8	0.8
USD	27 681	15.4	1.9	35 829	18.6	1.5
CNY	12 542	7.0	4.3	25 568	13.3	4.3
Other currencies	29	0.0	0.0	549	0.3	6.0
Balance sheet value	180 146	100	_	192 612	100	

RECONCILIATION OF FINANCIAL LIABILITIES 2021	2020	Cash items			Non-cash items	2021
in 1000 EUR			Change in scope of consolidation	Currency dif- ferences	Change in fair value	
Long-term liabilities to						
financial institutions	16864	-8514		2 688	_	11038
Short-term liabilities to						
financial institutions	89031	-34441	251	1 605	-357	56 089
Promissory note loans	75 989	31 079		432		107 500
Purchase price liabilities						
from acquisitions	9958	-2778	494	-4	-3500	4 170
Other financial liabilities	770	514		65		1 349
Balance sheet value	192 612	- 14 140	745	4786	-3857	180 146

RECONCILIATION OF FINANCIAL LIABILITIES 2020	2019	Cash items			Non-cash items	2020
in 1000 EUR			Change in scope of consolidation	Currency dif- ferences	Change in fair value	
Long-term liabilities to financial institutions	14910	3 702		-1748		16864
Short-term liabilities to financial institutions	32 458	56 264	-	309		89 031
Promissory note loans	77 015			-1026		75 989
Purchase price liabilities from acquisitions	20507	-18619	6 5 8 4	289	1 197	9 9 5 8
Other financial liabilities	3 300	-2663		133		770
Balance sheet value	148 190	38 684	6 584	-2043	1 197	192 612

The long-term liabilities to financial institutions are all in principle fixed rate.

For the securing of long-term financial liabilities to financial institutions by mortgage, see note 7.

The long-term liabilities to financial institutions and promissory note loans do not include any financial covenants.

In the reporting year, the US government waived the repayment of COVID-related financial assistance worth EUR 0.4 million (see note 32).

FINANCIAL REPORT

On 6 March 2017, the Phoenix Mecano Group took out five-year promissory note loans (Schuldscheindarlehen) for EUR 35 million at a fixed interest rate and USD 13.5 million at a variable interest rate. On 18 November 2019, the Phoenix Mecano Group took out another promissory note loan for EUR 30 million with a fixed interest rate and a term of five years. On 5 May 2021, the Phoenix Mecano Group took out a further promissory note loan for EUR 42.5 million with a term of five years and a fixed interest rate. In addition, the promissory note loan for USD 13.5 million, maturing in March 2022, was repaid early in 2021.

MANAGEMENT REPORT

On 3 November 2017, a purchase agreement was signed for the acquisition of the remaining 25 % interests in Phoenix Mecano S.E. Asia Pte. Ltd. and Phoenix Mecano Korea Co. Ltd. In 2019, the purchase price liability was adjusted to the fair value via equity. The remaining purchase price liability was paid in 2020 (see note 20).

On 1 April 2019, the Phoenix Mecano Group acquired a majority stake of 80% in Haining My Home Mechanism Co. Ltd. (PR China), with a call/put option for the remaining 20 %, which was exercised early in 2020. In 2020, the purchase price liability was adjusted to the fair value via equity (see note 20). The purchase price for the remaining shares was paid in two tranches in 2020.

On 2 November 2020, the Phoenix Mecano Group acquired all shares in BEWATEC Connected Care GmbH, Germany, and its subsidiaries, entailing a contingent purchase price liability that is due in tranches between 2021 and 2026 (see notes 20 and 38). The first tranche was paid in 2021. The remaining purchase price liability was adjusted in 2021 without affecting income (see note 20).

On 1 June 2021, the Phoenix Mecano Group acquired 100% of the shares in X2 Technology AB, Sweden, which was subsequently renamed Phoenix Mecano AB. In addition to a fixed purchase price, an earn-out arrangement was agreed. This entails a contingent purchase price liability that falls due in 2024 (see notes 20 and 38).

#### 12 DERIVATIVE FINANCIAL INSTRUMENTS

			Receivables due from derivative financial instruments		Liabilities from derivative financial instruments	
	2021	2020	2021	2020	2021	2020
in 1000 EUR						
FORWARD EXCHANGE CONTRACTS BY CURRENCY						
USD	1 152	994		38	56	
HUF	12200	7 2 0 0			405	605
Total	13 352	8 194	0	38	461	605
FORWARD EXCHANGE CONTRACTS BY MATURITY						
in 1 year				38	461	605
Total			0	38	461	605
INTEREST RATE CHANGE CONTRACTS BY CURRENCY						
USD		8 140				1 135
Total	0	8 140	0	0	0	1 135
INTEREST RATE CHANGE CONTRACTS BY MATURITY						
in 1 year						1 135
Total			0	0	0	1 135
NET BALANCE SHEET VALUE BY MATURITY						
Total short-term			0	38	461	1 740
Net balance sheet value			0	38	461	1740

The forward exchange purchases of HUF for EUR were used for partial hedging of the planned operating expenses in local currency in Hungary. The forward exchange sales of USD for EUR were used to hedge customer orders in the United States.

In 2017, in connection with the promissory note loan taken out in USD, a cross currency swap of USD 10 million for CHF was performed to fix the interest rate. This was reversed in connection with the early repayment of the promissory note loan in USD (see note 11) in the reporting year.

FINANCIAL REPORT

## 13 PROVISIONS

Due after 1 year

RECONCILIATION OF PROVISIONS 2021	Provisions for long-term employee benefits	Guarantee provisions	Restructuring provisions	Other provisions	Total 2021
in 1000 EUR					
Provisions as at 1 January	4241	5 0 4 6	4472	11400	25 159
Change in scope of consolidation	10		,	1	11
Translation differences	33	127	3	192	355
Usage	-947	-2272	-3488	-8255	-14962
Releases	-474	-898	-704	-635	-2711
Allocation	510	2 3 3 3	577	8 0 4 7	11 467
Provisions as at 31 December	3 3 7 3	4336	860	10 750	19319
Due within 1 year	535	3 898	860	10 567	15 860
Due after 1 year	2 838	438	0	183	3 459
RECONCILIATION OF PROVISIONS 2020	Provisions for long-term employee benefits	Guarantee provisions	Restructuring provisions	Other provisions	Total 2020
in 1000 EUR					
Provisions as at 1 January	4517	3 0 9 7	7 349	9 188	24 151
Change in scope of consolidation	34	171	300	1 520	2 0 2 5
Translation differences	-70	-31	-7	-186	-294
Usage	-787	-1763	-4129	-7931	-14610
Releases	-279	-269	-1040	-378	-1966
Allocation	826	3 841	1 999	9 187	15853
Provisions as at 31 December	4241	5 046	4472	11400	25 159
Due within 1 year	728	4732	4472	9765	19697

314

0

1635

5 462

The provisions for long-term employee benefits relate to agreements providing for part-time work for older employees in Germany, statutory retirement pay in Italy ("Trattamento Fine Rapporto") and provisions for length-of-service awards.

3513

The restructuring costs mainly comprise staff costs arising from the announced package of measures to improve performance in the DewertOkin Technology Group and Industrial Components divisions.

Other provisions include provisions for short-term payments to employees. These remained unchanged at EUR 8.1 million. Provisions to cover the remaining lease term following the closure and resizing of sites in Germany fell from EUR 0.7 million to EUR 0.3 million. This item also includes provisions for litigation risks, impending losses and other conceivable risks from contractual or constructive obligations.

CORPORATE GOVERNANCE

FINANCIAL REPORT

#### 14 PENSION OBLIGATIONS

The Phoenix Mecano Group operates a number of pension plans for employees in Switzerland and elsewhere, which meet the relevant criteria for inclusion. These include both defined benefit and defined contribution plans, which cover the Group employees in guestion against death, disability and retirement risks.

MANAGEMENT REPORT

## Swiss pension plan (defined contribution)

The Group operates an employee pension plan in Switzerland with a BVG-Sammelstiftung (collective foundation), in which the insurance risks are reinsured and the investment risks are borne by the insured (semi-autonomous pension solution). The provisional coverage ratio of this collective foundation, under Article 44 of the Swiss Occupational Pension Ordinance (OPO 2), was 119.6 % at the end of November 2021. However, this calculation does not take into account the value fluctuation reserves, which according to FER 16/11 are not part of the economic benefit of the organisation and were not fully accumulated as of 31 December 2020. Furthermore, in 2021, insured persons were granted additional interest of 2 % on their retirement savings as of 1 June and additional interest of 3 % on their retirement savings as of 1 December. The foundation's 2021 annual report is not yet available. Based on the available information, the Phoenix Mecano Group has concluded that the surplus as at 31 December 2021 cannot be reliably determined and that, given the structure of the Swiss pension plan, the economic share of the Phoenix Mecano Group is zero. As a result, the Swiss pension plan will continue to be disclosed under Pension plans without surplus/deficit in accordance with FER 16/5.

The senior management body is the Foundation Board, which comprises an equal number of employee and employer representatives from the member companies. The Foundation Board is required by law and the pension plan regulations to act solely in the interests of the foundation and its beneficiaries (active insured persons and pension recipients). The employer cannot therefore determine the benefits and financing unilaterally. Decisions are taken jointly by the employee and employer representatives. The Foundation Board is responsible for changes to the pension plan regulations and in particular for determining the financing of pension benefits. The foundation is regulated by the Foundation Supervisory Authority of the Canton of Aargau.

Pension payments are based on retirement savings, to which annual retirement credits and interest are added (negative interest is not possible). Upon retirement, the legal framework provides for the payment of an annuity, with the option of a lump-sum payment. The annuity is calculated by multiplying the retirement savings by the current conversion rate. In addition to retirement benefits, pension benefits also include disability pensions and, in the event of death, partner's and orphan's pensions and, where applicable, a lump-sum death benefit. These are calculated as a percentage of the insured annual salary or old-age pension. The insured can also make additional payments to improve their pension up to the maximum set by the regulations or withdraw money early to buy a residential property for their own use. If the employee leaves the company, the retirement savings are transferred to the pension fund of their new employer or to a vested benefits foundation. Benefits are financed through savings and risk contributions paid by the employer and employee. The savings contributions and the employee contributions to the risks are determined by the Administrative Board consisting of employer and employee representatives. The employer makes at least 50 % of the necessary total contributions.

In setting benefits, the minimum requirements of the Swiss Federal Act on Occupational Old Age. Survivors' and Invalidity Pension Provision (OPA) and its implementing provisions must be observed. The OPA stipulates the minimum wage to be insured and the minimum retirement credits. The minimum interest rate to be applied to these minimum retirement savings is determined by the Swiss Federal Council at least every two years. In 2022 it is 1% (2021: 1%).

The terms and conditions of the pension plan applicable in the reporting year and the statutory provisions of the OPA give rise to actuarial risks such as investment risk, interest rate risk, disability risk and longevity risk. The latter two are reinsured by a life insurance company.

The pension assets are invested by the collective foundation itself, in accordance with its investment policy and within the legal framework.

In the event of a deficit, the collective foundation must take appropriate measures, which could include restructuring contributions from employers and employees.

## Pension plans in other countries (defined contribution)

The Phoenix Mecano Group also operates pension plans in a number of other countries. Some of these plans also include employee contributions. These contributions are normally deducted from the monthly salary and transferred to the pension plan. Apart from paying the contributions and transferring the employee and employer contributions, there are not currently any further obligations on the part of the employer.

## German pension plan (defined benefit)

There are personal defined benefit pension plans for individual pensioners, departed and still active employees (mainly executives). No new commitments are being entered into (except in the case of pension plans taken over through acquisitions). In principle, entitlement to pension benefits arises on the grounds of old age, disability or death. Payments take the form of lifetime annuities or in some cases lump-sum payments, depending on the relevant pension regulations. Survivors are entitled to a percentage of the annuity at the time of the beneficiary's death. In principle, as regards the amount of the annuity payment, pension plans are fixed or dependent on the statutory contribution assessment ceiling at the time the insured event occurs. In one case, benefits are dependent on the development of salaries for civil servants. Individual plans have separate plan assets. One plan was adjusted in 2021 and outsourced to an external pension fund. Coverage is checked quarterly for this plan. As long as the Phoenix Mecano Group is not required to make additional payments, no pension obligation is recognised. The pension benefits are financed by the employer. In the event that an employee leaves the company before a pension benefit becomes payable, they retain their entitlements to pension payments in accordance with legal requirements. Of the 10 persons entitled to pension benefits, all had vested benefits as at the balance sheet date.

The terms and conditions of the pension plans and the statutory provisions expose the employer to actuarial risks. The main risks are longevity risk, interest rate risk and the risk of inflation compensation for individual pensions as well as risks associated with the development of civil servant salaries or the contribution assessment ceiling for statutory pension insurance in Germany.

The changes in pension obligations (excluding benefits paid out) are recognised in Personnel expenses in accordance with Swiss GAAP FER 16.

FINANCIAL REPORT

The financial position regarding pension obligations developed as follows in 2021 and 2020:

	Surplus/deficit	Economic part of organisation	the	Change from previous year recognised in statement of income in the financial year	Benefits paid out	Accrued contributions per plan	Pension expense in personnel exp	
				Expense/ (income)	Inflow/ (outflow) of funds	-	Expense/ (income)	Expense/ (income)
ECONOMIC BENEFIT/OBLIGATION AND PENSION EXPENSE	2021	2021	2020	2021	2021	2021	2021	2020
in 1000 EUR								
Pension plans without surplus/deficit						1501	1501	1 578
Pension plans with deficit	-323	-323	-1349	-617	-409	0	-617	73
Pension institution without own assets	-5002	-5002	-5058	162	-218	0	162	259
Total	-5325	-5325	-6407	-455	-627	1501	1046	1910

The reduction in pension expense in 2021 is mainly due to the fact that the interest rate level in Germany decreased only slightly compared with the previous year and to the aforementioned outsourcing and adjustment of a pension plan in Germany.

## 15 OTHER LIABILITIES

	2021	2020
in 1000 EUR		
Liabilities to social security providers	3611	2 856
Liabilities to employees	12 177	8 765
Liabilities arising from VAT and other taxes	5 2 8 5	5 668
Advance payments on orders	6 908	4718
Other	4 185	2 700
Balance sheet value	32 166	24 707

The advance payments relate to contract liabilities for advance payments received from customers. Advance payments are reclassified to trade receivables when the rights become unconditional. This usually happens when the Phoenix Mecano Group issues an invoice to the customer for the products supplied. The amount of EUR 4.7 million shown in Advance payments at the start of the reporting period was recognised as sales revenue in financial year 2021.

16 DEFERRED TAX		
	2021	2020
in 1000 EUR		
DEFERRED TAX ASSETS ON		
Non-current assets	1 926	2 390
Inventories	3 5 6 1	3 293
Receivables	906	363
Provisions/Pension obligations	2 484	2 962
Other	3 686	2 171
Deferred tax assets	12 563	11 179
Deferred tax on losses carried forward	466	118
Total deferred tax assets	13 029	11 297
Netting with deferred tax liabilities	-2234	-2428
Balance sheet value	10 795	8 8 6 9
DEFERRED TAX LIABILITIES ON		
Non-current assets	-2562	-3383
Inventories	-265	-276
Receivables	-76	-50
Provisions/Pension obligations	-33	-199
Other	-504	-471
Total deferred tax liabilities	-3440	-4379
Netting with deferred tax assets	2 2 3 4	2 428
Balance sheet value	-1206	-1951
Net position deferred tax	9 589	6 9 1 8
TREND OF DEFERRED TAX		
As at 1 January	6918	6 592
Changes of tax rate recognised in the statement of income	10	63
Translation differences	472	-177
Change in scope of consolidation	737	-1179
Change in temporary differences recognised in the statement of income	1 452	1619
As at 31 December	9 589	6 9 1 8

	2021	2020
	2021	2020
in 1000 EUR		
EXPIRY OF NON-CAPITALISED TAX LOSSES CARRIED FORWARD		
Up to 1 year	172	221
1–2 years	197	342
2–3 years	3 4 1 9	363
3–4 years	2 805	3 3 5 9
4–5 years	4 2 4 4	2833
Over 5 years	81 700	89621
Total	92 537	96 739
VALUATION DIFFERENCES ON WHICH NO DEFERRED TAXES WERE CAPITALISED		
Non-current assets	715	8
Inventories	0	77
Receivables	18	5
Provisions	1 049	2720
Other	105	134
Total	1887	2 944

Due to uncertainties regarding the usability of tax losses carried forward totalling EUR 92.5 million (previous year: EUR 96.7 million), no deferred tax assets were recorded on this amount. Of the tax losses carried forward which expire after five years, EUR 25.9 million (previous year: EUR 27.3 million) expire within 20 years. The remaining losses can be carried forward for an indefinite period.

#### 17 SHARE CAPITAL AND RESERVES

The share capital is fully paid up and divided into 960 500 bearer shares (previous year: 960 500) with a nominal value of CHF 1.00. The conversion into euro is effected at the exchange rate applying when Phoenix Mecano AG's functional currency was changed from CHF to EUR (1 January 2019, 0.8870). There is no authorised or contingent capital. Each share entitles the holder to attend the Shareholders' General Meeting and cast one vote. The translation differences include the cumulative currency translation differences resulting from translation of the financial statements of Group companies into euro.

MANAGEMENT REPORT

The significant shareholders of Phoenix Mecano AG are:

Name	Head office	2021	2020
in %			
Planalto AG <sup>2</sup>	Luxembourg, Luxembourg	34.6 <sup>1</sup>	34.6 <sup>1</sup>
Tweedy, Browne Company LLC, Stamford, USA <sup>3</sup> Tweedy, Browne Global Value Fund <sup>4</sup> (A subdivision of Tweedy,	Stamford, USA	8.5 <sup>1</sup>	8.5 <sup>1</sup>
Browne Fund Inc.)	Stamford, USA	7.2 <sup>1</sup>	7.2 <sup>1</sup>
J. Safra Sarasin Investmentfonds AG (formerly Sarasin Investmentfonds AG)	Basel, Switzerland	5.1 <sup>1</sup>	5.1
Credit Suisse Funds AG	Zurich, Switzerland	3.9	< 3
UBS Fund Management (Switzerland) AG	Basel, Switzerland	3.8	1

- 1 Shareholding not notified in the year indicated.
- 2 The economic beneficiary and person entitled to exercise voting rights is Gisela Goldkamp. The owner of the voting rights is Benedikt A. Goldkamp.
- 3 Tweedy, Browne Company LLC (TBC) is not an economic beneficiary owner of the shares. TBC has been delegated voting authority pursuant to separate investment advisory agreements. Please note that included in the shares reported with this filing are 68 640 shares held by Tweedy, Browne Global Value Fund, a direct acquirer and economic beneficiary.
- 4 Pursuant to an investment advisory agreement between Tweedy, Browne Global Value Fund (TBGVF) and TBC, TBGVF has delegated voting authority with respect to 68 640 bearer shares in Phoenix Mecano AG to TBC. TBC is not an economic beneficiary of any of the shares. TBGVF is the sole economic beneficiary of the shares.

This information is based on notifications by the aforementioned shareholders. Individual notifications can be viewed at the following link of SIX Swiss Exchange: www.six-exchange-regulation.com/en/home/publications/ significant-shareholders.html

18 TREASURY SHARES	Number of shares		Acquisition costs	
	2021	2020	2021	2020
Number/in 1000 EUR				
As at 1 January	491	1000	194	385
Share purchases	0	0	0	0
Share sales	-302	-509	-117	-191
As at 31 December	189	491	77	194

#### 19 MINORITY INTERESTS

CORPORATE GOVERNANCE

The minority interests are:

	2021	2020
in 1000 EUR		
Direct minority interests		
Tefelen LLC	49	49
DewertOkin Technology Group Co. Ltd.	11	-
Sistemas Phoenix Mecano España S.A.	10	10
Orion Technologies LLC	10	10
Indirect minority interests in the following subsidiaries of DewertOkin Technology Group Co. Ltd.		
Haining MyHome Mechanism Co. Ltd.	11	-
Bewatec (Zhejiang) Medical Equipment Co. Ltd.	11	-
Bewatec (Shanghai) Medical Device Co. Ltd.	11	-
Okin Vietnam Company Ltd.	11	-
DewertOkin GmbH	11	-
BEWATEC Connected Care GmbH	11	_
DewertOkin AG	11	-
DewertOkin KFT	11	-
DewertOkin Services KFT	11	-
DewertOkin AB	11	-
OKIN America Inc.	11	-
DewertOkin do Brasil Ltda.	11	
DewertOkin Latin America S.A.	11	-

The Phoenix Mecano Group owns 51 % of Tefelen LLC and had committed to contribute USD 3 million to the company's capital reserves by mid-2021, of which USD 2.6 million was paid. In 2021, the shareholders of Tefelen LLC decided to discontinue the project of establishing busbars in the North American market, to forego further contributions and to dissolve the company. The liquidation will be completed in early 2022. The balance sheet items of Tefelen US were measured at fair value at the end of 2021.

As part of a capital increase at DewertOkin Technology Group Co. Ltd (China), approved in October 2021, minority shareholders were allowed to acquire an 11.2 % investment in the company. This was in connection with the employee participation plan for around 60 key employees of the DewertOkin Technology Group (DOT) division, which was launched in late 2020 with a view to the planned partial IPO in China. As a result, equivalent indirect minority interests are held in all subsidiaries of DewertOkin Technology Group Co. Ltd. (China).

These transactions are recognised in the statement of changes in equity.

## 20 CATEGORIES OF FINANCIAL INSTRUMENTS

As at 31 December 2021 and 31 December 2020, the book values of financial assets and liabilities (excluding long-term fixed-interest financial liabilities), as shown below, correspond approximately to the fair value as per Swiss GAAP FER.

	2021	2020
in 1000 EUR Note		
Cash and cash equivalents (excluding cash on hand)	99 527	77 069
Trade receivables	147 111	133 803
Other receivables (excluding VAT and other taxes and advance payments for inventories)	5 765	4745
Other financial assets (excluding investments)	517	1 098
Assets at amortised cost	252 920	216 715
Derivative financial instruments (not used for hedging)	. 0	38
Financial assets at fair value through profit or loss	0	38
Financial liabilities (excluding purchase price liabilities)	-175976	- 182 654
Trade payables	-118579	-85 682
Other liabilities (excluding social security, employees, VAT and other taxes and advance payments on orders)	-4185	-2700
Liabilities at amortised cost	-298740	-271 036
Purchase price liabilities from acquisitions	-4170	-9958
Derivative financial instruments (not used for hedging)	-461	-1740
Financial liabilities at fair value through profit or loss	-4631	-11698

The following table classifies the financial assets and liabilities measured at market value:

		2021	2020
in 1000 EUR	Note		
FINANCIAL ASSETS MEASURED AT MARKET VALUE			
Derivative financial instruments	12	0	38
Outstanding residual purchase price payment	5/10	573	1 006
Total		573	1 044
FINANCIAL LIABILITIES MEASURED AT MARKET VALUE			
Derivative financial instruments	12	-461	-1740
Purchase price liabilities from acquisitions	11	-4170	-9958
Total		-4631	-11698

FINANCIAL REPORT

The financial instruments consist solely of interest rate swaps (in the previous year) and forward exchange transactions. The fair value corresponds to the present value of the estimated future cash flows based on the terms and maturities of each individual contract, discounted at a market interest rate as at the measurement date.

The following table provides an update on purchase price liabilities from acquisitions:

	2021	2020
in 1000 EUR Note		
As at 1 January	9 958	20 507
Change in scope of consolidation 38	494	6 584
Currency differences	-4	289
Usage	-2778	-18619
Allocation/(release) (via equity)	-3500	1 197
As at 31 December	4 170	9 9 5 8

The fair value of the purchase price liabilities is dependent on sales benchmarks, which are based partly on target figures. The purchase price liabilities may alter owing to a change in exchange rates (see note 22), a change in the interest rate, the addition of accrued interest or a change in the parameters for determining the purchase price. If the relevant future sales figures were 10 % higher, the purchase price liabilities would increase by EUR 0.4 million (previous year: EUR 0.1 million), assuming all other variables remained constant.

In 2021, the usage relates to payments of EUR 2.0 million as part of the acquisition of Haining My Home Mechanism Co. Ltd., PR China, and payments of EUR 0.8 million as part of the acquisition of BEWATEC Connected Care GmbH.

In 2020, the usage relates to payments of EUR 1.5 million linked to the acquisition of the remaining interests in Phoenix Mecano S.E. Asia Pte. Ltd. and Phoenix Mecano Korea Co. Ltd. as well as EUR 17.1 million of payments linked to the acquisition of Haining My Home Mechanism Co. Ltd., PR China (see note 11).

The above-mentioned purchase price liabilities were adjusted to the fair value in 2021 and 2020 respectively.

The Phoenix Mecano Group holds a 76.35 % stake in Orion Technologies LLC (USA). There is also a call/put option on a minority interest of 13.65 %, which was extended in 2020 and can now be exercised in 2022. This purchase price liability was measured at a fair value of zero at the end of 2021 and at the end of 2020.

## 21 RISK MANAGEMENT

The Board of Directors of Phoenix Mecano AG has ultimate responsibility for risk management. Group Controlling is responsible for developing the risk management principles. The Board of Directors set up the Internal Auditing Department, which is responsible for monitoring compliance with risk management principles. The Internal Auditing Department reports regularly to the Audit Committee of the Phoenix Mecano AG Board of Directors. The risk management principles that have been established are geared towards identifying and analysing the risks to which the Group is exposed, developing checks and balances, and monitoring risks. The risk management principles and the processes associated with them are regularly reviewed to take account of changes in market conditions and the Group's activities.

## 22 FINANCIAL RISK MANAGEMENT

## General

The Phoenix Mecano Group is exposed to various financial risks through its business activities, namely credit risk, market risk (i.e. currency and interest rate risks) and liquidity risk. Currency and interest rate risks are managed centrally at Group level. Derivative financial instruments, of which only limited use is made – almost exclusively for hedging purposes – are also controlled centrally. In view of this centralised currency management, exchange rate differences are shown in the financial result.

The management of non-essential cash and cash equivalents and the Group's financing is also centrally controlled.

The following sections give an overview of specific financial risks, their magnitude, the aims, principles and processes involved in measuring, monitoring and hedging them, and the Group's capital management.

#### Credit risk

Credit risk is the risk of incurring financial loss when a counterparty to a financial instrument fails to meet its contractual obligations. Credit risks are most likely to be associated with long-term loans, short-term financial receivables, trade receivables, and cash and cash equivalents. The Group minimises the credit risk associated with cash and cash equivalents by only doing business with reputable financial institutions and by dealing with a range of such institutions rather than just one.

To reduce the risk associated with trade receivables, customers are subject to internal credit limits. Because the customer structure varies from one business area to the next, there are no general credit limits applying throughout the Phoenix Mecano Group. Creditworthiness is reviewed on an ongoing basis according to internal guidelines. Credit limits are set based on financial situation, previous experience and other factors. The Group's extensive customer base, which covers a variety of regions and sectors, means that the credit risk on receivables is limited. For incurred and expected losses on receivables, value adjustments are recognised on the basis of an expected credit loss model (see note 4). In the past, actual losses have not exceeded the management's expectations. Except for one trade receivable (see note 4), there are no individual receivables accounting for more than 10% of the total.

The maximum credit risk on financial instruments corresponds to the book values of the individual financial assets (see note 20). There are no guarantees or similar obligations that could cause the risk to exceed book values.

## Liquidity risk

Liquidity risk is the risk that the Phoenix Mecano Group will be unable to meet its financial obligations when these become due.

The Phoenix Mecano Group monitors its liquidity risk by means of careful liquidity management. In so doing, its guiding principle is to make available a cash reserve exceeding daily and monthly operational funding requirements. Given the dynamic business environment in which it operates, the Group's aim is to preserve the necessary flexibility of financing by ensuring that it has sufficient unused credit lines with financial institutions and retains its ability to procure funds on the capital market. The credit lines are divided up among several financial institutions. As at 31 December 2021, unused credit lines with major banks totalled EUR 138.2 million (previous year: EUR 88.4 million).

Outflow of

in 3–6

in 6-12

in < 3

in 1–5

in > 5

FINANCIAL REPORT

Interest rate swap

Total

Forward exchange transaction

Outflow of funds

Inflow of funds

## Maturity analysis of financial liabilities

in 1000 EUR	Book value	funds	months	months	months	years	years
Maturity analysis as at 31 December 2021						'	
NON-DERIVATIVE FINANCIAL INSTRUMENTS							
Trade payables	118579	- 118 579	- 99 958	-18621			
Other liabilities (excluding social security, employees, VAT and other taxes and advance payments on orders)	4185	-4185	-4185				
Financial liabilities	4 103	-4165	-4183				
(excluding financial leasing)	180 146	- 184 527	-65644	-14228	- 15 583	-87596	-1476
Total	302 910	- 307 291	- 169 787	- 32 849	- 15 583	-87 596	- 1476
DERIVATIVE FINANCIAL INSTRUMENTS							
Forward exchange transaction	461			1			
Outflow of funds		- 13 352	- 13 352				
Inflow of funds		12891	12891				
Total	303 371	- 307 752	- 170 248	- 32 849	<b>- 15 583</b>	- 87 596	-1476
Maturity analysis as at 31 December 2020							
NON-DERIVATIVE FINANCIAL INSTRUMENTS							
Trade payables	85 682	-85682	-85682				
Other liabilities (excluding social security, employees, VAT and other taxes and advance payments on orders)	2 700	-2700	-2700				
Financial liabilities (excluding financial leasing)	192 612	- 195 992	-49642	-25 158	-19014	- 98 844	-3334
Total	280 994	- 284 374	- 138 024	-25 158	- 19 014	- 98 844	- 3 334
DERIVATIVE FINANCIAL INSTRUMENTS						1	

1 1 3 5

567

282696

-1135

-8194

7627

-286076

-1135

-8194

- 139 726

7627

- 25 158

- 19 014

- 98 844

-3334

Contingent liabilities (see note 24) represent a potential outflow of funds.

#### Market risk

Market risk is the risk that changes in market prices such as exchange rates, interest rates and share prices will have an effect on the earnings and fair value of the financial instruments held by Phoenix Mecano. The aim of market risk management is to monitor and control such risks, thereby ensuring that they do not exceed a certain level.

Currency risk While it generates 39 % of its sales in the euro area (previous year: 38 %) and a significant portion of its expenditure is in EUR, the Phoenix Mecano Group operates internationally and is therefore exposed to a foreign currency risk. Aside from EUR, transactions are conducted principally in USD, CNY, CHF and HUF. Foreign currency risks arise from expected future transactions and from assets and liabilities recorded in the balance sheet, where these are not in the functional currency of the respective Group company. To hedge such risks from expected future transactions, the Phoenix Mecano Group enters into forward exchange contracts with reputable counterparties as and when necessary, or uses foreign currency options. This hedging relates to planned expenditure in local currency at the production site in Hungary. Occasionally, USD and CHF transactions are also hedged. Hedges decline as a proportion of the planned currency exposure the further ahead the transaction is due to take place. The extent of the items to be hedged is reviewed regularly. Such hedges cover a maximum period of three years. The Group realises both income and expenditure in USD and CNY and aims to minimise the resulting currency exposure primarily by means of operational measures (alignment of income and expenditure flows).

Financing from financial institutions is mainly in EUR, CHF, USD and CNY and is generally taken out by Group companies with these currencies as their functional currency. Exceptions to this are some CHF and USD financing arrangements.

The following tables set out currency risks associated with financial instruments, where the currency differs from the functional currency of the Group company holding the instruments. The tables only include risks from positions in the consolidated financial statements (i.e. excluding positions between Group companies).

in 1000 EUR	EUR	CHF	USD	HUF	CNY
Currency risk as at 31 December 2021					
NON-DERIVATIVE FINANCIAL INSTRUMENTS					
Trade receivables	2027		14 666	37	
Cash and cash equivalents	1877	1 203	15 601	1110	217
Trade payables	-839	-289	-2063	- 523	<b>–</b> 5
Financial liabilities		- 1 936	- 13 245		
Net risk	3 0 6 5	- 1022	14 959	624	212

## Currency risk as at 31 December 2020

## NON-DERIVATIVE FINANCIAL INSTRUMENTS

Net risk	5 4 2 4	- 5 124	9 693	997	350
Financial liabilities		- 5 527	-24420		
Derivatives			8 140		
Trade payables	-370	-311	-2843	-475	- 12
Cash and cash equivalents	3 4 2 9	714	13 769	1 4 3 0	362
Trade receivables	2 3 6 5		15 047	42	
Trade receivables	2.265		15.047		42

In relation to the above-mentioned currency risks and taking into account the forward exchange contracts open on the balance sheet date (see note 12), the following sensitivity analysis for the main currency pairs shows how the result of the period would be affected if the exchange rates were to alter by 10%. All other variables, in particular interest rates, are assumed to remain unchanged.

in 1000 EUR	CHF/ EUR	CHF/ USD	EUR/ USD	EUR/ HUF	EUR/ CNY	USD/ CNY	EUR/ RON	EUR/ INR
Sensitivity analysis as at 31 December 2021								
Change in result of the period (+/–)	255	7	923	1 282	20	2 420	19	115
Sensitivity analysis as at 31 December 2020								
Change in result of the period (+/–)	570	814	1 547	820	77	1763	12	77

The above sensitivity analysis is a consolidated view as at the balance sheet date. Significantly greater effects on the statement of income may arise from price movements relating to ongoing foreign currency transactions during the financial year. Currency risks also arise from intercompany receivables and liabilities, which are not taken into account in the above sensitivity assessment.

Interest rate risk Interest rate risk is divided up into an interest cash flow risk, i.e. the risk that future interest payments will change due to fluctuations in the market interest rate, and an interest-related risk of a change in the market value, i.e. the risk that the market value of a financial instrument will change due to fluctuations in the market interest rate. The Group's interest-bearing financial assets and liabilities are primarily cash and cash equivalents as well as liabilities to financial institutions, promissory note loans and residual purchase price liabilities. Where appropriate, the Group uses interest rate options and swaps to hedge and/or structure external debts.

MANAGEMENT REPORT

Sensitivity analyses as at 31 December 2021 and 2020:

An interest rate change of 50 basis points in the reporting year would have an impact of EUR 0.2 million (previous year: EUR 0.3 million) on the result of the period and equity.

## 23 CAPITAL MANAGEMENT

The aims of capital management are to safeguard the Phoenix Mecano Group as a going concern, thereby ensuring continued income for shareholders and providing other stakeholders with the benefits to which they are entitled. In addition, the Group seeks to preserve scope for future growth and acquisitions by means of conservative financing.

To this end, the Group aims to maintain a long-term equity ratio of at least 40 %. Due to the offsetting of a larger goodwill item against equity as part of an acquisition in 2020, the ratio temporarily fell below this level. As at 31 December 2021, the equity ratio was 39.6 %, only slightly below the target minimum rate. The dividend policy of the Phoenix Mecano Group specifies a payout ratio of 40-50 % of sustainable net profit. Capital increases should be avoided as far as possible in order to prevent profit dilution. Where appropriate, the Group uses share buy-backs as a means of adjusting its capital structure and reducing capital costs.

The Phoenix Mecano Group monitors its capital management based on its gearing, i.e. the ratio of net indebtedness to equity. Net indebtedness consists of total interest-bearing liabilities (including purchase price liabilities from acquisitions) less cash and cash equivalents.

Net indebtedness as at 31 December 2021 and 31 December 2020 was as follows:

	2021	2020
in 1000 EUR Note		
Long-term financial liabilities 11	86 297	100 575
Short-term financial liabilities 11	93 849	92 037
Interest-bearing liabilities	180 146	192 612
less cash and cash equivalents 3	99 589	77 187
Net indebtedness	80 557	115 425
Equity	244 245	192 347
Gearing	33.0 %	60.0 %

#### 24 CONTINGENT LIABILITIES

	2021	2020
in 1000 EUR		
Sureties and guarantees	3 145	1 867
Commitments from bills of exchange	122	101
Total	3 2 6 7	1 968

## 25 COMMITMENTS TO PURCHASE TANGIBLE AND INTANGIBLE ASSETS.

REMUNERATION REPORT

Purchase commitments as at 31 December 2021 were EUR 14.4 million for tangible assets (previous year: EUR 23.6 million) and EUR 0.1 million for intangible assets (previous year: EUR 0.1 million).

The commitments for tangible assets relate primarily to the new building currently under construction in Jiaxing, China, for the DewertOkin Technology Group division.

## 26 OPERATING LEASES, RENT AND LEASEHOLD RENT

	2021	2020
in 1000 EUR		
Minimum commitments due within 1 year	5 2 2 9	4814
Minimum commitments due within 1–5 years	6 9 5 7	7 792
Minimum commitments due after 5 years	3 943	4118
Minimum operating leasing, rent and leasehold rent commitments	16 129	16724
Minimum claims due within 1 year	107	97
Minimum claims due within 1–5 years	6	2
Minimum commitments due after 5 years	19	0
Minimum claims from rent/leasehold rent	132	99

The operating leasing, rent and leasehold rent commitments consist almost exclusively of commitments for leased premises and floor space (long-term lease).

#### **27 SALES REVENUE**

	2021	2020
in 1000 EUR		
Gross sales	816994	687 442
Revenue reductions	- 7 404	-5316
Sales revenue (net sales) from contracts with customers	809 590	682 126

Gross sales rose by 18.8 % compared with the previous year (previous year: 1.1 %). Organic, local-currency gross sales rose by 17.7 % (previous year: 0.6 %).

MANAGEMENT REPORT

The Phoenix Mecano Group is a globally active component manufacturer with a broad product range and a very diversified customer structure, with few large customers. Most customers are served on the basis of customer orders. As a rule, these orders contain only the products ordered, at a fixed price per unit. Manufacturing lead times are generally short. Invoicing and revenue recognition take place immediately after delivery (according to industry-standard Incoterms), as soon as control over the good has been transferred to a customer. Usual payment terms range from 30 to 90 days and contain neither a financing component nor a variable consideration. A provision is recognised for the Phoenix Mecano Group's obligation to repair or replace faulty products under standard warranty terms (see note 13).

The following table shows the total amount of the performance obligations not yet fulfilled at the balance sheet date:

	2021	2020
in 1000 EUR		
Expected fulfilment in <1 year	254 585	226 654
Expected fulfilment in > 1 year	53 178	23 035
Total	307 763	249 689

#### 28 OTHER OPERATING INCOME

	2021	2020
in 1000 EUR		
Reimbursement from insurance	580	149
Gains on the disposal of tangible and intangible assets	326	2 585
Government subsidies	6 782	4 508
Other	2 769	2 169
Total	10 457	9 411

The increase in gains on the disposal of tangible assets in 2020 was primarily due to the sale of properties in China, Germany and Tunisia. There was a significant increase in government subsidies in 2021 and 2020, attributable to subsidies in China in connection with the planned partial IPO of the DewertOkin Technology Group (DOT) division.

#### 29 COST OF MATERIALS

CORPORATE GOVERNANCE

	2021	2020
in 1000 EUR		
Cost of raw and ancillary materials, merchandise for resale and external services	433 142	349678
Incidental acquisition costs	17 794	12 007
Total	450 936	361685

Losses and value adjustments on inventories are posted under Other operating expenses (see note 31).

## 30 PERSONNEL EXPENSES

	2021	2020
in 1000 EUR		
Wages and salaries	175 242	166 976
Social costs	30 590	27823
Supplementary staff costs	14 005	11070
Total	219837	205 869

In connection with the planned partial IPO of the DewertOkin Technology Group (DOT) division in China, an employee participation plan for around 60 key employees in this division was launched in late 2020. The plan is tied to the performance of the employees concerned. The qualifying employees were able to acquire shares in DewertOkin Technology Group Co. Ltd. (CN), partly with no further conditions in 2020 and partly conditional upon the achievement of performance targets in 2021. These employee shares will be subject to a three-year lock-up period after the partial IPO. Expenses of EUR 0.7 million (previous year: EUR 4.6 million) for this employee participation plan are included under Personnel expenses. The staff costs arising from the employee participation plan are based on the difference between the issue price and the fair value of the allocated shares. The corresponding shares were paid up in 2021. The fair value is based on external valuations of the company.

#### 31 OTHER OPERATING EXPENSES

		2021	2020
in 1000 EUR	Note		
External development costs		1864	1 562
Establishment expenses		30 591	26714
Rent, leasehold rent, leases		6383	5 207
Administration expenses		10617	11 064
Advertising expenses		4244	3 222
Sales expenses		19001	15 860
Losses on the disposal of tangible and intangible assets		185	265
Losses and value adjustments on receivables	4	3720	149
Losses and value adjustments on inventories	6	4115	6 5 2 6
Capital and other taxes		2 2 5 2	2 113
Other		6619	7 643
Total		89 591	80 325

MANAGEMENT REPORT

Administration expenses include consulting expenses of EUR 1.4 million (previous year: EUR 1.7 million) for the planned partial IPO of the DewertOkin Technology Group division.

## 32 FINANCIAL INCOME

		2021	2020
in 1000 EUR	Note		
Interest income from third parties		463	879
Gain from financial instruments at fair value through profit or loss (trading derivatives)	12	663	72
Exchange rate gains		3 677	6 285
Other financial income		407	44
Total		5210	7 280

Gain from financial instruments includes compensation of EUR 0.6 million linked to the early termination of the interest rate swap (see note 12).

In 2021, other financial income includes income of EUR 0.4 million due to the government waiving the repayment of COVID-related financial support in the United States.

#### 33 FINANCIAL EXPENSES

CORPORATE GOVERNANCE

		2021	2020
in 1000 EUR	Note		
Interest expense		3 143	3 0 7 4
Loss from financial instruments at fair value through profit or loss (trading derivatives)	12	56	1 2 5 6
Exchange rate losses		3 792	7 2 2 9
Loss on the disposal of Group companies	39	0	1612
Other financial expense		220	318
Total		7 211	13 489

The loss on the disposal of Group companies in 2020 was due to the sale of all shares in Phoenix Mazaka AS (Turkey) and the sale of the majority stake in Phoenix Mecano Australia Pty Ltd. (Australia), in which the Phoenix Mecano Group now retains a 29.2 % shareholding (see notes 9 and 39).

## 34 INCOME TAX

	2021	2020
in 1000 EUR		
Current income tax	13 566	9 4 0 3
Deferred tax	-1462	-1682
Income tax	12 104	7721
RECONCILIATION FROM THEORETICAL TO EFFECTIVE INCOME TAX		
Result before tax	42 216	16 601
Theoretical income tax	11 286	4062
Weighted income tax rate	26.7	24.5
Changes of tax rate deferred tax	-13	-63
Tax-free income	-1858	-1382
Non-deductible expenses	1 838	2851
Tax effect on losses in the reporting year	3 258	1 145
Tax effect of losses carried forward from previous years	-2 643	-1584
Income tax relating to other periods	245	850
Other	-9	1842
Effective income tax	12 104	7721
Effective income tax rate	28.7 %	46.5 %

The theoretical income taxes are derived from the weighted current local tax rates in the countries where the Phoenix Mecano Group does business.

The high effective income tax rate of 46.5 % in 2020 is mainly due to non-deductible expenses and other tax effects resulting from preparatory measures for the planned partial IPO of the DewertOkin Technology Group division.

#### 35 EARNINGS PER SHARE

	2021	2020
in 1000 EUR		
Result of the period attributable to shareholders of the parent company		
	31 198	9 044
Number		
NUMBER OF SHARES		
Shares issued on 1 January	960 500	960 500
Treasury shares (annual average)	-272	-836
Shares outstanding	960 228	959 664
Basis for diluted earnings per share	960 228	959 664
Basis for undiluted earnings per share	960 228	959 664
EARNINGS PER SHARE		
Earnings per share – undiluted (in EUR)	32.49	9.42
Earnings per share – diluted (in EUR)	32.49	9.42

MANAGEMENT REPORT

## 36 OPERATING CASH FLOW

Operating cash flow	66 233	48 214
Impairment/(reversal of impairment losses) on tangible and intangible assets	-9	3 344
Amortisation of intangible assets	3418	2 926
Depreciation on tangible assets	18 880	19514
Operating result	43 944	22 430
in 1000 EUR		
	2021	2020

#### 37 FREE CASH FLOW

CORPORATE GOVERNANCE

	2021	2020
in 1000 EUR Note		
Cash flow from operating activities	54841	27 783
Purchases of tangible assets 7	-25020	-25631
Purchases of intangible assets 8	-4532	-2130
Disinvestments in tangible assets	1 573	9
Disinvestments in intangible assets	15	10319
Free cash flow (before financial investments)	26 877	10 350

## 38 ACOUISITION OF GROUP COMPANIES

On 1 June 2021, the Phoenix Mecano Group acquired 100 % of the shares in X2 Technology AB, Sweden, which develops and manufactures lifting columns for high-end medical and industrial applications. The company has been incorporated into the Industrial Components division and renamed Phoenix Mecano AB. The acquired business generated gross sales of around EUR 2.5 million in 2020, with 15 employees.

On 1 January 2020, the Phoenix Mecano Group acquired, under asset deals, the business operations of APT GmbH Automation & Produktionstechnik (in provisional insolvency) and Linear- und Handhabungstechnik GmbH & Co KG, both active in system solutions for automation and production technology, which it merged to form a new company called RK Antriebs- und Handhabungs- Technik GmbH, based in Bienenbüttel, Germany. The acquired business operations generated gross sales of just under EUR 4 million in 2019, with 29 employees.

With effect from 2 November 2020, the Phoenix Mecano Group acquired all shares in BEWA-TEC Kommunikationstechnik GmbH, based in Telgte, Germany. The takeover will give Phoenix Mecano access to digital hospital infrastructure and expand its expertise in software development. In 2019, the group generated sales of around EUR 13 million with 140 employees. Originally a manufacturer of multimedia devices for use on wards, BEWATEC has become a driving force in the digital transformation of the hospital environment thanks to its device-independent software ConnectedCare. BEWATEC Kommunikationstechnik GmbH (Telgte, Germany) holds a 100 % interest in BEWATEC Connected.Care GmbH (Berlin, Germany) and a 49 % interest in BEWATEC Technologies Co., Ltd. (China). The latter is recognised as an associated investment (see note 9).

The acquired assets and assumed liabilities break down provisionally (for 2021) as follows:

MANAGEMENT REPORT

	Fair value 2021	Fair value 2020
in 1000 EUR		
Cash and cash equivalents	-43	-427
Trade receivables	480	827
Inventories	740	3 2 7 5
Other current assets	32	919
Tangible assets	20	738
Intangible assets	13	4372
Financial assets	0	863
Deferred tax	0	-737
Loans	0	-17299
Other liabilities	-736	-3384
Identifiable net assets	506	-10853
Goodwill from acquisition	978	21 438
Purchase price	1 484	10 585
Purchase price liability (earn-out)	-494	-6584
Loans taken over from the seller	0	16726
Cash and cash equivalents acquired	43	427
Change in funds (cash outflow)	1033	21 154

The difference of EUR 0.7 million in goodwill from acquisitions between the table above and the statement of changes in equity is due to a subsequent adjustment of deferred tax and goodwill linked to the acquisition of Bewatec in November 2020.

#### 39 DISPOSALS OF GROUP COMPANIES

	2021	2020
in 1000 EUR		
Cash and cash equivalents		2 2 6 2
Other current assets		4370
Tangible assets		257
Intangible assets		4
Other non-current assets		318
Liabilities		-2275
Minority interest		-1059
Net assets	0	3876
(Loss)/gain on the disposal of Group companies		-2193
Sale price	0	1683
of which outstanding residual purchase price payment		-1048
Outflow of cash and cash equivalents		-2262
Change in funds	0	- 1627

FINANCIAL REPORT

In 2020, the Phoenix Mecano Group sold all shares in Phoenix Mecano Mazaka AS (Turkey), and its majority stake in Phoenix Mecano Australia Pty. was sold to the minority shareholders, with a corresponding loss of control. The derecognition of all shares in these two companies resulted in a book loss of EUR 2.2 million. This is reduced by EUR 0.6 million to EUR 1.6 million (see note 33) due to the retention of a minority interest of 29.2 % in Phoenix Mecano Australia Pty. The cumulative currency differences were derecognised through equity in accordance with the accounting principles (see consolidated statement of changes in equity).

#### 40 TRANSACTIONS WITH RELATED PARTIES

	2021	2020
in 1000 EUR		
Benedikt A. Goldkamp, Chairman of the Board of Directors	896	646
Ulrich Hocker, Independent Lead Director	238	240
Other members of the Board of Directors	178	180
Remuneration of the Board of Directors	1312	1 066
Remuneration of the management	1469	1 076
Remuneration of the Board of Directors and management	2781	2 142
Social security contributions	216	179
Pension obligations	176	191
Total remuneration of the Board of Directors and manage-		
ment	3 173	2 512

MANAGEMENT REPORT

All compensation is short term in nature.

No compensation was paid in the reporting year or the previous year to former corporate officers who left the company in previous years.

The members of the Board of Directors and of the management received no other compensation or fees for additional services to the Phoenix Mecano Group.

No loans/credit or securities were granted to members of the Board of Directors or the management or persons related to them.

Transactions with associated companies are presented in notes 4 and 9.

#### 41 SHADOW STATEMENT OF GOODWILL

A theoretical capitalisation of goodwill would have the following impact on the consolidated financial statements:

	2021	2020
in 1000 EUR		
THEORETICAL STATEMENT OF GOODWILL		
Acquisition costs 1 January	109 959	88 956
Additions of companies included in consolidation	241	21438
Adjustment of purchase price liability	-3500	1 038
Translation differences	5 039	-1473
Acquisition costs 31 December	111 739	109 959
Accumulated impairment losses 1 January	53 992	38877
Amortisation	16211	13 466
Impairment losses	0	2 262
Translation differences	1 835	-613
Accumulated impairment losses 31 December	72 038	53 992
Theoretical net values 1 January	55 967	50 079
Theoretical net values 31 December	39 701	55 967
IMPACT ON BALANCE SHEET		
Equity according to balance sheet	244 245	192 347
Theoretical capitalisation of net carrying amount of goodwill	39 701	55 967
Theoretical equity including net carrying amount of goodwill	283 946	248 314
IMPACT ON STATEMENT OF INCOME		
Result of the period	30 112	8 880
Goodwill amortisation	-16211	-13466
Impairment losses	0	-2262
Theoretical result of the period including goodwill amortisation	13 901	-6848

The goodwill resulting from acquisitions is offset against consolidated equity at the acquisition date. Theoretical depreciation takes place on a straight-line basis over a period of five years.

The adjustment of the purchase price liability is due to an adjustment of the fair value at BEWATEC Connected.Care GmbH (D) (see note 20).

CORPORATE GOVERNANCE

FINANCIAL REPORT

On the balance sheet date of the financial statements as at 31 December 2021, a potential impairment was identified on the goodwill of the Bewatec product area. This goodwill was therefore tested for impairment. The value in use was found to be above the corresponding book value and accordingly the goodwill was not written down in the shadow statement. To determine the present value (value in use), a pre-tax discount rate (WACC) of 8.2 % was used to measure the goodwill of the Bewatec product area as at 31 December 2021. Zero growth was assumed after the projection period.

MANAGEMENT REPORT

On the balance sheet date of the interim financial statements as at 30 June 2020, a potential impairment was identified on the goodwill of the Ismet product area. This goodwill was therefore tested for impairment. The value in use was found to be below the corresponding book value and the goodwill was written down accordingly in the shadow statement. To determine the present value (value in use), a pre-tax discount rate (WACC) of 10.5 % was used to measure the goodwill of the Ismet product area as at 30 June 2020. Growth of 1.5 % was assumed after the projection period.

As at 31 December 2021, there were no indications of any further impairment of goodwill.

## 42 EVENTS AFTER THE BALANCE SHEET DATE

The economic impact of the armed conflict in Ukraine will be felt globally. The direct consequences include trade embargoes, disruption to international supply chains, and skyrocketing raw material prices. In the short term, losses in direct business with customers in Russia are to be expected. Sales with customers in other countries who supply products to Russia are also at high risk. In addition, the conflict is having a significant impact on global financial markets, which may lead to increased costs. Phoenix Mecano cannot escape these effects. However, due to the high level of uncertainty, it is not possible to make specific statements about the financial impact on the Group at the present time.

Meanwhile, it is still unclear when the coronavirus pandemic will come to an end. The mild but highly transmissible Omicron variant means that the number of infections is rising again in Europe and China. The impact of this is not yet quantifiable.

No other events occurred between 31 December 2021 and 25 March 2022 that would alter the book values of assets and liabilities or should be disclosed under this heading.

#### 44 APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

At its meeting on 25 March 2022, the Board of Directors of Phoenix Mecano AG released the 2021 consolidated financial statements for publication They will be submitted to the Shareholders' General Meeting on 20 May 2022 with a recommendation for their approval.

#### 45 DIVIDEND

The Board of Directors recommends to the Shareholders' General Meeting on 20 May 2022 that a dividend of CHF 15.00 per share (CHF is the statutory currency of Phoenix Mecano AG) be paid out (see Proposal for the appropriation of retained earnings on page 94). The total outflow of funds is expected to be EUR 13.9 million. The dividend paid out in 2021 was CHF 8.00 per share (previous year: CHF 10.00). The outflow of funds in 2021 was EUR 7.1 million (previous year: EUR 9.1 million).



## REPORT OF THE STATUTORY AUDITOR

To the General Meeting of Phoenix Mecano AG, Stein am Rhein

#### REPORT ON THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

#### Opinion

We have audited the consolidated financial statements of Phoenix Mecano AG and its subsidiaries (the Group), which comprise the consolidated balance sheet as at December 31, 2021 and the consolidated statement of income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial state-ments, including a summary of significant accounting policies.

MANAGEMENT REPORT

In our opinion the accompanying consolidated financial statements (pages 47 to 85) give a true and fair view of the consolidated financial position of the Group as at December 31, 2021, and its consolidated results of operations and its consolidated cash flows for the year then ended in accordance with Swiss GAAP FER and comply with Swiss law.

#### **Basis for Opinion**

We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Our responsibilities under those provisions and standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We are independent of the Group in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Report on Key Audit Matters based on the circular 1/2015 of the Federal Audit Oversight Authority

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were ad-dressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### KFY AUDIT MATTER

#### Impairment

Phoenix Mecano AG conducts impairment tests on intangible assets, tangible assets and goodwill (in the shadow statement) per cash-generating unit (CGU) whenever there are indications of an impairment.

We have considered the assessment of potential impairment of intangible assets, property, plant and equipment and goodwill to be a key audit matter for the following reasons:

Discretionary decisions exist in assessing whether indicators are identifiable as well as in determining the assumptions about the future results and cash flows of the CGUs as well as in determining the discount rate.

The approach to impairment losses is set out in the consolidation and valuation principles. Further disclosures are included in Note 7 "Tangible assets", Note 8 "Intangible assets" and Note 41 "Shadow statement of goodwill".

## HOW OUR AUDIT ADDRESSED THE KEY AUDIT MATTER

We obtained an analysis of potential indicators of impairment of CGUs in the Group, reviewed them critically and discussed them with management. The definition of CGUs was critically assessed regarding compliance with SWISS GAAP FER.

For those CGUs that were subject to an impairment test due to indicators of impairment, we critically assessed the expected future cash flows, verified the arithmetical accuracy of the calculation of the value in use and critically assessed the discount rates used

The methodology of the impairment test corresponds to the previous year and was verified by an internal expert in the previous years. In the current year, the internal expert was consulted for the assessment of one specific CGU.

We compared and critically assessed the methodology with the requirements of Swiss GAAP FER and reviewed the correct disclosure in the consolidated financial statements.

## Responsibility of the Board of Directors for the Consolidated Financial Statements

MANAGEMENT REPORT

The Board of Directors is responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with Swiss GAAP FER and the provisions of Swiss law, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and Swiss Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

A further description of our responsibilities for the audit of the consolidated financial statements is located at the website of EXPERTsuisse: http://expertsuisse.ch/en/audit-report-for-publiccompanies. This description forms part of our auditor's report.

## **Report on Other Legal and Regulatory Requirements**

In accordance with article 728a para. 1 item 3 CO and the Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the consolidated financial statements submitted to you be approved.

Zurich, March 25, 2022 BDO Ltd

Christoph Tschumi Auditor in Charge Licensed Audit Expert David Hämmerli Licensed Audit Expert

FINANCIAL REPORT

# FIVE-YEAR OVERVIEW

TIVE-TEAR OVERVIEW					
	2021	2020	2019	2018	2017
in 1000 EUR					
CONSOLIDATED BALANCE SHEET					
Total assets	616997	544 966	488 119	453 427	471848
Non-current assets	166 483	151621	152 506	147 345	182 292
in % of total assets	27.0	27.8	31.2	32.5	38.6
Tangible assets	140 682	129 556	136 441	130 125	127614
Current assets	450514	393 345	335 613	306 082	289 556
in % of total assets	73.0	72.2	68.8	67.5	61.4
Inventories	181 131	157 111	148 046	148 513	131832
Cash and cash equivalents	99 589	77 187	60 052	53 244	53 509
Equity	244 245	192 347	217 346	268 008	269702
in % of total assets	39.6	35.3	44.5	59.1	57.2
Liabilities	372 752	352 619	270 773	185419	202 146
in % of total assets	60.4	64.7	55.5	40.9	42.8
Net indebtedness	80 527	115421	88 127	33 943	38 0 7 5
in % of equity	33.0	60.0	40.5	12.7	14.1
CONSOLIDATED STATEMENT OF INCOME					
Gross sales	816994	687 442	679 993	650784	627 600
Sales revenue (net sales)	809 590	682 126	674 004	645 015	621 663
Total operating performance	826 597	696 093	683 145	655872	629710
Personnel expenses	219837	205 869	213 150	195 453	193 869
Depreciation on tangible assets	18880	19514	19838	18661	19382
Amortisation of intangible assets	3418	2 926	3 069	3 6 3 7	8 5 7 8
Operating result	43 944	22 430	23 350	51340	30711
Financial result	-1728	-5829	-2465	-3338	-474
Result before tax	42 216	16601	20 885	48 002	30237
Income tax	12 104	7 721	6 9 6 6	11893	8308
Result of the period	30112	8880	13919	36 109	21 929
in % of gross sales	3.7	1.3	2.0	5.5	3.5
in % of equity	12.3	4.6	6.4	13.5	8.1
CONSOLIDATED STATEMENT OF CASH FLOW					
Cash flow from operating activities	54841	27 783	43 560	37 928	37 062
Cash used in investing activities	-28200	-39101	-44519	-17992	-26629
Purchases of tangible and intangible assets	29 552	27761	26 142	25 596	25 997
Cash flow from financing activities	-9628	29733	7 626	-19973	1 129
Free cash flow	26877	10350	17 964	12925	11 425

From the start of 2019, the consolidated financial statements have been prepared in accordance with Swiss GAAP FER, with the previous year adjusted accordingly. The year 2017 is presented according to IFRS.

FINANCIAL REPORT

# PHOENIX MECANO AG BALANCE SHEET AS AT 31 DECEMBER 2021

## **ASSETS**

		2021	2020	2021	2020
No	ote	in EUR	in EUR	in CHF	in CHF
CURRENT ASSETS					
Cash and cash equivalents		22 946 620	18871091	23 705 186	20 489 784
Other short-term receivables due from investments 2 due from third parties	2.1	57 627 974 66 000	29 902 405 208 500	59 533 031 68 182	32 467 324 226 384
Deferred charges and prepaid expenses		230 173	107833	237 782	117 083
Total current assets		80 870 767	49 089 829	83 544 181	53 300 575
NON-CURRENT ASSETS					
Financial assets Loans to investments 2 Other loans	2.2	63 860 000 49 500	68 969 000 178 500	65 971 074 51 137	74884908 193811
Value adjustment on investments	2.3	262 126 865 -7 176 360	270 734 543 - 10 165 338	270792216 -7413595	293 957 158 - 11 037 283
Total assets  Total assets		318 860 005 399 730 772	329 716 705 378 806 534	329 400 832 412 945 013	357 998 594 411 299 169

MANAGEMENT REPORT

## **EQUITY AND LIABILITIES**

			_		
		2021	2020	2021	2020
	Note	in EUR	in EUR	in CHF	in CHF
SHORT-TERM LIABILITIES					
Other short-term liabilities					
Bank liabilities	2.4	2 936 000	29605000	3 033 058	32 144 408
to investments	2.5	30 067 733	20 507 792	31 061 707	22 266 875
to third parties		0	13 573	0	14738
to shareholders		562	512	582	556
Short-term provisions	2.6	487 688	1363412	503 809	1 480 361
Deferred income		767 996	675 342	793 385	733 270
Short-term liabilities		34 259 979	52 165 631	35 392 541	56 640 208
LONG-TERM LIABILITIES					
Long-term interest-bearing liabilities	2.4	74500000	44831000	76 962 810	48 676 439
Long-term provisions	2.6	8 5 9 6	8 178	8 880	8 8 8 0
Long-term liabilities		74 508 596	44 839 178	76 971 690	48 685 319
Total liabilities		108 768 575	97 004 809	112 364 231	105 325 527
EQUITY					
Share capital	2.7	851 961	851 961	960 500	960 500
Statutory retained earnings					
General statutory retained earnings		2 2 1 7 4 9 3	2 2 1 7 4 9 3	2 500 000	2 500 000
Voluntary retained earnings					
Special reserves		80 326 203	80 326 203	90 559 724	90559724
Retained earnings	2.8				
<ul> <li>Amount brought forward</li> </ul>		191 882 907	175 737 929	204805667	187 589 028
– Net profit for the year		15760479	22 861 685	17 038 356	24477179
Currency translation differences				–15 197 326	104918
Treasury shares	2.9	-76846	- 193 546	-86 139	-217707
Total equity		290 962 197	281801725	300 580 782	305 973 642
Total equity and liabilities		399730772	378 806 534	412 945 013	411 299 169

# PHOENIX MECANO AG STATEMENT OF INCOME 2021

	2021	2020	2021	2020
Not	e in EUR	in EUR	in CHF	in CHF
Dividend income 2.1	0 17 086 678	26 644 588	18 472 085	28 527 396
Other financial income 2.1	1 3 692 737	3 265 632	3 992 148	3 496 395
Other operating income 2.1	2 1 260 358	2 237 327	1 362 549	2 395 425
Total income	22 039 773	32 147 547	23 826 782	34419216
Personnel expenses 2.1	3 –1399908	-1255272	-1513414	– 1 343 975
Financial expense 2.1	4 – 1 982 077	-1986397	-2142786	-2 126 763
Administration expenses	-1147707	-1783310	-1240764	-1909326
Other operating expenses 2.1	5 –1521253	-3010359	-1644598	-3223082
Losses on investments 2.1	6 0	-1175970	0	-1259069
Direct taxes	-228 349	-74554	-246864	-79822
Total expenses	-6279294	-9285862	-6788426	<b>- 9 942 037</b>
Net profit for the year	15 760 479	22 861 685	17 038 356	24 477 179

MANAGEMENT REPORT

# PPHOENIX MECANO AG NOTES TO THE FINANCIAL STATEMENTS 2021

## 1 DETAILS OF THE PRINCIPLES APPLIED IN THE FINANCIAL STATEMENTS

These financial statements have been drawn up in accordance with the provisions of Swiss financial reporting law (Title 32 of the Swiss Code of Obligations).

The functional currency is EUR, given that a significant proportion of transactions take place in EUR.

The balance sheet and statement of income are also shown in CHF. The assets and liabilities are converted at the closing rate for each balance sheet date, equity items at historical exchange rates, and income and expenses on the statement of income at the average exchange rate. Any resulting translation differences are posted as a separate item in equity under Voluntary retained earnings. For the presentation of the balance sheet as at 31 December 2021, the closing rate of 0.968 was used to convert from EUR to CHF. The 2021 statement of income was converted from EUR to CHF at the Phoenix Mecano Group's average exchange rate for the year of 0.925. Comparative information from the previous year was converted from CHF to EUR at the closing rate on 31 December 2020, namely 0.921, or at the average exchange rate of 0.934.

# 2 INFORMATION, BREAKDOWNS AND EXPLANATIONS RELATING TO ITEMS ON THE BALANCE SHEET AND IN THE STATEMENT OF INCOME

## 2.1 Other short-term receivables from investments

This item comprises short-term financial receivables (including balances on clearing accounts) in CHF, EUR and USD from subsidiaries in Switzerland and abroad.

#### 2.2 Loans to investments

This item includes long-term loans in EUR (and in the previous year also in USD) to subsidiaries in Switzerland and abroad.

# 2.3 Investments and the share of the capital and votes held

The following list shows all investments directly held by Phoenix Mecano AG:

MANAGEMENT REPORT

					2021	2020
Company	Head office	Activity	Currency	Registered capital in 1 000	Stake in %	Stake in %
Phoenix Mecano Management AG	Kloten, Switzerland	Finance	CHF	50	100	100
Phoenix Mecano Trading AG	Stein am Rhein, Switzerland	Purchasing	CHF	100	-	100
Phoenix Mecano Komponenten AG	Stein am Rhein, Switzerland	Production/Sales	CHF	2 000	100	100
IFINA Beteiligungsgesellschaft mbH	Porta Westfalica, Germany	Finance	EUR	4000	100	100
Phoenix Mecano B.V.	Doetinchem, the Netherlands	Sales	EUR	1 000	100	100
AVS Phoenix Mecano GmbH	Vienna, Austria	Sales	EUR	40	1	1
Phoenix Mecano Kecskemét KFT	Kecskemét, Hungary	Production/Finance	EUR	40 000	100	100
Phoenix Mecano Inc.	Frederick, USA	Production/Sales	USD	10 000	100	100
W-IE-NE-R Power Electronics GmbH	Springfield, USA	Sales	USD	100	100	100
Phoenix Mecano S. E. Asia Pte Ltd.	Singapore	Sales	SGD	1 000	100	100
Phoenix Mecano (India) Pvt. Ltd.	Pune, India	Production/Sales	INR	299 452	100	100
Mecano Components (Shanghai) Co., Ltd.	Shanghai, China	Production/Sales	USD	3 925	100	100
PTR HARTMANN (Shaoguan) Co., Ltd.	Shaoguan City, China	Production/Sales	CNY	70 000	100	100
Phoenix Mecano Hong Kong Ltd.	Hong Kong, China	Finance/Sales	EUR	69 05 1	100	100
Phoenix Mecano Holding Ltda.	Barueri, Brazil	Finance	BRL	1 062	100	100
Phoenix Mecano Components (Taicang) Co. Ltd.	Taicang, China	Production/Sales	USD	10 000	-	100
Phoenix Mecano Maroc S.à.r.l. in liquidation	Tétouan, Morocco	Production	MAD	34 000	100	100
Phoenix Mecano 000	Moscow, Russia	Sales	RUB	21 300	100	100
Phoenix Mecano Saudi Arabia LLC	Dammam, Saudi Arabia	Sales	SAR	3 000	100	100
Phoenix Mecano Elcom S.à.r.l.	Zaghouan, Tunisia	Production	TND	5 000	100	100
Phoenix Mecano Hartu S.à.r.l. in liquidation	Ben Arous, Tunisia	Production	TND	2 500	100	100
Phoenix Mecano Digital Tunisie S.à.r.l.	Bori-Cedria, Tunisia	Production	TND	100	100	100

CORPORATE GOVERNANCE

The EUR 8.6 million change in the balance sheet value compared with the previous year is the result of the liquidation of a subsidiary in China and the loss of a Swiss subsidiary due to a merger. An overview of all directly and indirectly held investments is given on page 60 ff.

#### 2.4 Bank loans/Bank liabilities

Loans from financial institutions exist in the following currencies and with the following maturities:

MANAGEMENT REPORT

	2021	2020
in 1000 EUR		
BY CURRENCY		
CHF	1 936	5 5 2 6
EUR	75 500	56 700
USD	0	12 210
Balance sheet value	77 436	74 436
BY MATURITY		
in 1 year	2 936	29 605
in 2 years	2 000	12831
in 3 years	30 000	2 000
in 4 years	0	30 000
in 5 years	42 500	0
Balance sheet value	77 436	74 436

In the reporting year, a promissory note loan for EUR 42.5 million was issued and a promissory note loan in USD was repaid early.

#### 2.5 Financial liabilities to investments

This item comprises short-term financial liabilities (including debits in clearing accounts and liabilities from pool clearing accounts) in CHF, EUR and USD to subsidiaries in Switzerland and abroad.

#### 2.6 Provisions

This item includes provisions for bonuses, holiday credits and service anniversaries. In the previous year, there were still risks from derivative financial instruments totalling EUR 1.2 million, used for structuring external debts or for currency management purposes.

## 2.7 Share capital

The share capital is divided into 960 500 bearer shares with a par value of CHF 1.00 each. The conversion into EUR took place at the closing rate on 31 December 2018, giving a total of EUR 851 961.

#### 2.8 Retained earnings

CORPORATE GOVERNANCE

Financial year 2021 closed with a net profit for the year of EUR 15 760 479, which was converted for presentation in CHF at the average exchange rate for 2021 of 0.925. The retained earnings brought forward from the previous year totalled EUR 198599614 minus a gain of EUR 293905 from the merger of Phoenix Mecano Trading AG and dividends of EUR 7 010 612. The ordinary Shareholders' General Meeting on 20 May 2022 therefore has at its disposal retained earnings totalling EUR 207 643 386. For the Board of Directors' proposal regarding the appropriation of retained earnings, see page 94.

## 2.9 Treasury shares

At the balance sheet date, the company owned a total of 189 treasury shares (previous year: 491), which are booked at acquisition cost using the FIFO method. These shares represent 0.02 % of the overall share portfolio. The shares sold in the reporting year are shown in the table below. Gains and losses on the disposal of treasury shares are recognised in the statement of income under Other financial income (EUR 13605). No purchases were made.

	Purchases number	Average price CHF	Sales number	Average price CHF
2021	•	'		
February			130	465.45
June			172	480.16
Total year	0		302	473.83

#### 2.10 Dividend income

Dividend income comprises dividends paid by subsidiaries in Switzerland and abroad.

## 2.11 Other financial income

Other financial income includes earnings from interest and commissions, as well as the reversal of a provision for risks from derivative financial instruments. In the previous year, it includes net exchange rate gains of EUR 0.94 million (exchange gains of EUR 3.79 million minus exchange losses of EUR 2.85 million).

#### 2.12 Other operating income

Other operating income includes book profits from the transfer of investments within the Group as well as cost transfers within the Group.

MANAGEMENT REPORT

## 2.13 Personnel expenses

This item results from the transfer of four employees from Phoenix Mecano Management AG as of 1 January 2020.

## 2.14 Financial expense

This item comprises interest and securities expenses as well as expenses for derivative financial instruments. In the reporting year, it also includes net exchange rate losses of EUR 0.26 million (exchange losses of EUR 2.08 million minus exchange gains of EUR 1.82 million).

## 2.15 Other operating expenses

In the reporting year, other operating expenses include a value adjustment on loans to a subsidiary totalling EUR 1.5 million. In the previous year, this item includes a value adjustment on an investment in a subsidiary in liquidation totalling EUR 3.0 million.

#### 2.16 Loss on investments

The loss on investments in the previous year includes a EUR 1.2 million loss from the sale of an

## 2.17 Net release of hidden reserves

The statement of income does not include any net release of hidden reserves in the reporting year or the previous year.

## 3 OTHER INFORMATION REQUIRED BY LAW

There is a subordination to commitments entered into by a subsidiary for the amount of EUR 1.5 million.

#### 3.1 Full-time positions

There are fewer than 10 full-time positions at Phoenix Mecano AG.

## 3.2 Contingent liabilities

	2021	2020
in 1000 EUR		
Guarantees and letters of comfort	229710	222 985

Contingent liabilities are given for subsidiaries, predominantly in favour of financial institutions. The actual book value of Group company liabilities was EUR 84.7 million (previous year: EUR 85.0 million). A letter of support was also issued for one subsidiary. In addition, Phoenix Mecano AG has entered into a joint guarantee with its Swiss subsidiaries for the purposes of registration for Group VAT taxation. (not DewertOkin AG)

FINANCIAL REPORT

## 3.3 Significant shareholders

CORPORATE GOVERNANCE

As at the balance sheet date, significant shareholders held the following stakes in the share capital of Phoenix Mecano AG:

Name	Head office	2021	2020
in %			
Planalto AG <sup>2</sup>	Luxembourg, Luxembourg	34.6 <sup>1</sup>	34.6 <sup>1</sup>
Tweedy, Browne Company LLC, Stamford, USA <sup>3</sup> Tweedy, Browne Global Value Fund <sup>4</sup> (A subdivision of Tweedy,	Stamford, USA	8.5 <sup>1</sup>	8.5 <sup>1</sup>
Browne Fund Inc.)	Stamford, USA	7.2 <sup>1</sup>	7.2 <sup>1</sup>
J. Safra Sarasin Investmentfonds AG (formerly Sarasin Investmentfonds AG)	Basel, Switzerland	5.1 <sup>1</sup>	5.1
Credit Suisse Funds AG	Zurich, Switzerland	3.9	< 3
UBS Fund Management (Switzerland) AG	Basel, Switzerland	3.8	1

- 1 Shareholding not notified in the year indicated.
- 2 The economic beneficiary and person entitled to exercise voting rights is Gisela Goldkamp. The owner of the voting rights is Benedikt A. Goldkamp.
- 3 Tweedy, Browne Company LLC (TBC) is not an economic beneficiary owner of the shares. TBC has been delegated voting authority pursuant to separate investment advisory agreements. Please note that included in the shares reported with this filing are 68 640 shares held by Tweedy, Browne Global Value Fund, a direct acquirer and economic beneficiary.
- 4 Pursuant to an investment advisory agreement between Tweedy, Browne Global Value Fund (TBGVF) and TBC, TBGVF has delegated voting authority with respect to 68 640 bearer shares in Phoenix Mecano AG to TBC. TBC is not an economic beneficiary of any of the shares. TBGVF is the sole economic beneficiary of the shares.

This information is based on notifications by the aforementioned shareholders. Individual notifications can be viewed at the following link of SIX Swiss Exchange: www.six-exchange-regulation.com/en/home/publications/ significant-shareholders.html

## 3.4 Auditors' fees

The amount agreed for auditing the 2021 annual accounts was CHF 97 000 (EUR 89 700) plus cash expenses for the individual financial statements and for the consolidated financial statements.

CORPORATE GOVERNANCE

# 3.5 Share ownership by members of the Board of Directors and management and persons related to them

		Number 31.12.2021	Number 31.12.2020
Name	Position		
Benedikt A. Goldkamp	Chairman of the Board of Directors	6 486	5 386
Ulrich Hocker	Independent Lead Director	8 8 9 8	8 8 9 8
Dr Florian Ernst	Board Member	10	10
Dr Martin Furrer	Board Member	200	100
Beat Siegrist	Board Member	807	807
Shares held by the Board of Directors		16 401	15 201
Dr Rochus Kobler	Member of the management/CEO	1314	1214
René Schäffeler	Member of the management/CFO	1 000	850
Shares held by the management		2314	2 064

In addition, Planalto AG, Luxembourg, which is owned by the Goldkamp family, holds a 34.6 % stake (previous year: 34.6 %).

MANAGEMENT REPORT

Related persons and companies are considered to be family members as well as any individuals or companies capable of being significantly influenced.

Aside from the compensation paid to the Board of Directors and the management and the standard contributions to pension funds, no significant transactions with related persons or companies took place.

#### 3.6 42 Events after the balance sheet date

No events occurred between 31 December 2021 and 25 March 2022 that would alter the book values of Phoenix Mecano AG's assets and liabilities or should be disclosed under this heading.

There are no further matters requiring disclosure under Article 959c of the Swiss Code of Obligations.

## PROPOSAL FOR THE APPROPRIATION OF RETAINED EARNINGS

Retained earnings	207 643 386	206 646 697
Currency translation differences		-15 197 326
./. Dividend 2020	-7010612	-7681112
Merger gain	293 905	315 654
Retained earnings brought forward 2020	198 599 614	212 171 125
Net income for the year 2021	15 760 479	17 038 356
	in EUR	in CHF

FINANCIAL REPORT

The Board of Directors proposes to the Shareholders' General Meeting that retained earnings should be distributed as follows:

Total	207 643 386	206 646 697
Carried forward to new account	193 696 926	192 239 197
Dividend of CHF 15.00 per share <sup>1</sup>	13 946 460	14407500
	in EUR	in CHF

<sup>1</sup> Total dividends are calculated based on the 960 500 bearer shares. Dividends will not be paid on treasury shares held by the company at the time of the payout.



## REPORT OF THE STATUTORY AUDITOR

To the General Meeting of Phoenix Mecano AG, Stein am Rhein

#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

## Opinion

We have audited the financial statements of Phoenix Mecano AG, which comprise the balance sheet as at December 31, 2021 and the income statement and notes for the year then ended, including a summary of significant accounting policies.

MANAGEMENT REPORT

In our opinion the financial statements (pages 89 to 94) as at December 31, 2021 comply with Swiss law and the company's articles of incorporation.

## **Basis for Opinion**

We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Our responsibilities under those provisions and standards are further described in the Auditor's Responsibilities section of our report.

We are independent of the entity in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Report on Key Audit Matters based on the circular 1/2015 of the Federal Audit Oversight Authority

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. We have determined that there are no key audit matters to communicate in our report.

#### Responsibility of the Board of Directors for the Financial Statements

The Board of Directors is responsible for the preparation of the financial statements in accordance with the provisions of Swiss law and the company's articles of incorporation, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

FINANCIAL REPORT

In preparing the financial statements, the Board of Directors is responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and Swiss Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the website of EXPERTsuisse: http://expertsuisse.ch/en/audit-report-for-public-companies. This description forms part of our auditor's report.

## **Report on Other Legal and Regulatory Requirements**

In accordance with article 728a para. 1 item 3 CO and the Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

Zurich, March 25, 2022 BDO Ltd

Christoph Tschumi Auditor in Charge Licensed Audit Expert David Hämmerli Licensed Audit Expert